# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 30, 2015

# HUDSON GLOBAL, INC.

(Exact name of registrant as specified in charter)

Delaware (State or other jurisdiction of incorporation) 000-50129 (Commission File Number) 59-3547281 (I.R.S. Employer Identification No.)

1325 Avenue of the Americas New York, NY 10019 (Address of Principal Executive Offices)

Registrant's telephone number, including area code (212) 351-7300

N/A (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On October 30, 2015, Hudson Global, Inc. issued a press release announcing its financial results for the three months ended September 30, 2015. A copy of such press release is furnished as Exhibit 99.1 to this Current Report.

Included in Exhibit 99.1 are references to "liquidity." The company believes that this non-GAAP measure provides investors useful information about its combined available cash and borrowing capacity.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(a) Financial Statements. None.

(b) Pro Forma Financial Information. None.

(c) Shell Company Transactions None.

(d) Exhibits99.1 Press Release of Hudson Global, Inc. issued on October 30, 2015.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

HUDSON GLOBAL, INC. (Registrant)

By:

/s/ STEPHEN A. NOLAN

Stephen A. Nolan Chief Executive Officer

Dated: October 30, 2015

#### Hudson Global, Inc. Current Report on Form 8-K

#### Exhibit Index

Exhibit	
Number	Description
99.1	Press Release of Hudson Global, Inc. issued on 10/30/2015.



For Immediate Release

Contact: David F. Kirby Hudson 212-351-7216 <u>david.kirby@hudson.com</u>

## Hudson Global Reports 2015 Third Quarter Results

Adjusted EBITDA Improved by \$2.4 Million from Prior Year, Narrowing Loss to \$0.4 Million Expects to Deliver Positive Adjusted EBITDA in Q4 Launched \$10 Million Share Repurchase Program in August

**NEW YORK, NY - October 30, 2015 -** Hudson Global, Inc. (Nasdaq: HSON), a leading global talent solutions company, today announced financial results for the third quarter ended September 30, 2015.

#### 2015 Third Quarter Summary

- On a retained\*\* basis, excluding the Americas IT and the Netherlands businesses which were sold during the second quarter of 2015, revenue of \$110.0 million declined 14.0 percent in reported currency but increased 0.4 percent in constant currency from the prior year period. On a reported basis, revenue declined 26.3 percent or 14.7 percent in constant currency.
- On a retained\*\* basis, excluding the Americas IT and the Netherlands businesses, gross margin of \$45.1 million declined 10.3 percent in reported currency but increased 3.1 percent in constant currency from the prior year period. On a reported basis, gross margin declined 18.9 percent or 7.2 percent in constant currency.
- Adjusted EBITDA\* loss of \$0.4 million, compared with adjusted EBITDA loss of \$2.9 million in the third quarter of 2014.
- Net loss of \$2.1 million, or \$0.06 per basic and diluted share, compared with net loss of \$7.0 million, or \$0.21 per basic and diluted share, for the third quarter of 2014.
- Cash of \$36.4 million, increasing 4.5 percent from prior quarter and 94 percent from a year ago, and 262,260 shares repurchased for \$0.7 million during the third quarter.

"We continued to deliver constant currency gross margin growth in key markets and practices in the third quarter, including Asia Pacific and Recruitment Process Outsourcing (RPO). We are narrowing the gap toward profitability and expect to deliver positive adjusted EBITDA in the fourth quarter," said Stephen Nolan, chief executive officer at Hudson. "Our focus remains on driving growth in our core markets through selective investments in fee earners, while reducing costs."

<sup>\*</sup> Adjusted EBITDA and EBITDA are defined in the segment tables at the end of this release.

<sup>\*\*</sup> See reconciliation for retained revenue and gross margin tables at the end of this release.

#### **Strategic Actions**

The company continued to execute on strategic actions in its previously announced efforts to focus on its core business lines and growth opportunities. During the second quarter, these actions included the divestiture of the company's Netherlands business as well as its Americas IT business. The company also exited its operations in Ukraine, Czech Republic, Slovakia and Luxembourg. In the third quarter, the company substantially completed the reduction in stranded support costs in the Americas following the exit of the Legal eDiscovery and IT businesses. With these strategic divestitures complete, the company is now a more streamlined organization that is focused on delivering sustainable profitability in its core businesses -- RPO, Talent Management and Recruitment -- where it continues to invest in fee earners to drive growth.

During the third quarter, the company incurred \$2.3 million in restructuring charges primarily for real estate actions in all regions.

## **Share Repurchase Program**

During the third quarter, the company commenced a share repurchase program for up to \$10 million of the company's common stock. The company purchased 262,260 shares for \$0.7 million as part of the buyback program during the third quarter and an additional 57,908 shares for \$0.1 million during October.

## **Regional Highlights**

## Americas

In the third quarter, Hudson Americas' gross margin decreased 43 percent in constant currency on a reported basis and was flat on a retained\*\* basis as compared with the third quarter in 2014. After multiple quarters of strong growth in RPO, gross margin overall was flat in the third quarter as growth with new and existing clients was offset by the end of a large contract in 2014. The reduction in stranded support costs following the sale of the Americas Legal eDiscovery and IT businesses was substantially completed by the end of the third quarter. Adjusted EBITDA was a loss of \$0.3 million, compared with adjusted EBITDA of \$0.7 million for the same period a year ago.

## Asia Pacific

Hudson Asia Pacific's gross margin increased 13 percent in constant currency in the third quarter of 2015 from the same period in 2014. This was the seventh consecutive quarter of year-over-year constant currency gross margin growth. Results were fueled by permanent recruitment, up 20 percent, and temporary contracting, up 8 percent, against the third quarter of 2014. This growth in recruitment helped drive overall growth in both of the company's major Asia Pacific markets, China and Australia, with gross margin increasing 39 percent and 9 percent, respectively, against the prior year period. RPO increased 14 percent from the prior year period, driven by growth in China. Asia Pacific delivered adjusted EBITDA of \$2.3 million, or 4.2 percent of revenue, improving from adjusted EBITDA of \$0.6 million in the third quarter of 2014.

#### Europe

Hudson Europe's gross margin decreased 17 percent in constant currency from the third quarter of 2014 on a reported basis, and 7 percent on a retained\*\* basis. Excluding the impact of the Netherlands sale, Continental Europe gross margin increased by 5 percent in constant currency in the quarter. Belgium and Spain continued to deliver gross margin growth, up 11 percent and 26 percent respectively. In the UK, 18 percent growth in RPO was offset by 20 percent declines in recruitment. Adjusted EBITDA of \$0.1 million, or 0.3 percent of revenue, improved from a loss of \$0.3 million in the third quarter of 2014.

## Liquidity and Capital Resources

The company ended the third quarter of 2015 with \$55.0 million in liquidity, composed of \$36.4 million in cash and \$18.6 million in availability under its credit facilities. This compares with \$34.8 million in cash and \$22.3 million in availability under its credit facilities at the end of the second quarter of 2015. The company generated \$4.8 million in cash flow from operations during the third quarter, compared with \$2.4 million use of cash in the third quarter of 2014. The company had \$34 thousand in outstanding borrowings at the end of the third quarter of 2015.

#### **Business Outlook**

Given current economic conditions, the company expects fourth quarter 2015 revenue of between \$100 million and \$110 million and adjusted EBITDA of between breakeven and \$1.5 million at prevailing exchange rates. This outlook assumes an average exchange rate of 1.54 US Dollars to the British Pound, 1.10 US Dollars to the Euro and 0.68 US Dollars to the Australian Dollar. In the fourth quarter of 2014, revenue was \$136.7 million and adjusted EBITDA was a loss of \$2.4 million. Fourth quarter 2014 revenue would have been \$33 million lower including the impact of prevailing exchange rates cited above and excluding revenue attributable to businesses divested in the second quarter of 2015.

## **Conference Call/Webcast**

Hudson will conduct a conference call today at 10:00 a.m. ET to discuss this announcement. Individuals wishing to listen can access the webcast on the investor information section of the company's web site at <u>Hudson.com</u>.

The archived call will be available on the investor information section of the company's web site at <u>Hudson.com</u>.

#### **About Hudson**

Hudson is a global talent solutions company with expertise in leadership and specialized recruitment, recruitment process outsourcing, talent management and contracting solutions. We help our clients and candidates succeed by leveraging our expertise, deep industry and market knowledge, and proprietary assessment tools and techniques. Operating around the globe through relationships with millions of specialized professionals, we bring an unparalleled ability to match talent with opportunities by assessing, recruiting, developing and engaging the best and brightest people for our clients. We combine broad geographic presence, world-class talent solutions and a tailored, consultative approach to help businesses and professionals achieve higher performance and outstanding results. More information is available at <u>Hudson.com</u>.

#### **Forward-Looking Statements**

This press release contains statements that the company believes to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact included in this press release, including statements regarding the company's future financial condition, results of operations, business operations and business prospects, are forward-looking statements. Words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "predict," "believe" and similar words, expressions and variations of these words and expressions are intended to identify forward-looking statements. All forward-looking statements are subject to important factors, risks, uncertainties and assumptions, including industry and economic conditions' that could cause actual results to differ materially from those described in the forward-looking statements. Such factors, risks, uncertainties and assumptions include, but are not limited to, global economic fluctuations; the company's ability to successfully execute its strategic initiatives; risks related to fluctuations in the company's operating results from quarter to quarter; the ability of clients to terminate their relationship with the company at any time; competition in the company's markets; the negative cash flows and operating losses that may recur in the future; restrictions on the company's operating flexibility due to the terms of its credit facilities; risks associated with the company's investment strategy; risks related to international operations, including foreign currency fluctuations; the company's dependence on key management personnel; the company's ability to attract and retain highly skilled professionals; the company's ability to collect its accounts receivable; the company's ability to achieve anticipated cost savings through its cost reduction initiatives; the company's heavy reliance on information systems and the impact of potentially losing or failing to develop technology; risks related to providing uninterrupted service to clients; the company's exposure to employment-related claims from clients, employers and regulatory authorities, current and former employees in connection with the company's business reorganization initiatives and limits on related insurance coverage; the company's ability to utilize net operating loss carry-forwards; volatility of the company's stock price; the impact of government regulations; and risks related to activist stockholders. Additional information concerning these and other factors is contained in the company's filings with the Securities and Exchange Commission. These forward-looking statements speak only as of the date of this document. The company assumes no obligation, and expressly disclaims any obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise.

> ### Financial Tables Follow

# HUDSON GLOBAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts)

# (unaudited)

	Th	ree Months En	ded S	September 30,	Ni	ne Months End	nded September 30,	
		2015		2014		2015		2014
Revenue	\$	110,028	\$	149,278	\$	357,088	\$	444,515
Direct costs		64,883		93,591		213,817		274,927
Gross margin		45,145		55,687		143,271		169,588
Operating expenses:								
Selling, general and administrative expenses		45,565		58,539		151,281		174,672
Depreciation and amortization		955		1,467		3,040		4,242
Business reorganization expenses and impairment of long-lived assets		2,264		794		5,667		2,026
Total operating expenses		48,784		60,800		159,988		180,940
Gain (loss) on sale and exit of businesses		(187)				19,818		
Operating income (loss)		(3,826)		(5,113)		3,101		(11,352)
Non-operating income (expense):								
Interest income (expense), net		(93)		(192)		(542)		(533)
Other income (expense), net		242		176		215		(325)
Income (loss) from continuing operation before provision for income taxes		(3,677)		(5,129)		2,774		(12,210)
Provision for (benefit from) income taxes from continuing operations		(1,648)		(558)		(1,317)		37
Income (loss) from continuing operations		(2,029)		(4,571)		4,091		(12,247)
Income (loss) from discontinued operations, net of income taxes		(55)		(2,448)		864		(3,690)
Net income (loss)	\$	(2,084)	\$	(7,019)	\$	4,955	\$	(15,937)
Basic and diluted earnings (loss) per share:								
Basic and diluted earnings (loss) per share from continuing operations	\$	(0.06)	\$	(0.14)	\$	0.12	\$	(0.38)
Basic and diluted earnings (loss) per share from discontinued operations		_		(0.07)		0.03	_	(0.11)
Basic and diluted earnings (loss) per share	\$	(0.06)	\$	(0.21)	\$	0.15	\$	(0.49)
Weighted-average shares outstanding:								
Basic		34,687		32,910		33,784		32,769
Diluted		34,687		32,910		33,795		32,769

#### HUDSON GLOBAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

September 30, December 31, 2015 2014 ASSETS Current assets: \$ Cash and cash equivalents 36,361 \$ 33,989 Accounts receivable, less allowance for doubtful accounts of \$915 and \$986 respectively 74,079 65,721 7,102 9,604 Prepaid and other Current assets of discontinued operations 161 1,249 109,345 118,921 Total current assets Property and equipment, net 7,807 9,840 Deferred tax assets, non-current 6,806 5,648 5,263 Other assets 4,460 \$ 128,418 139,672 \$ Total assets LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: \$ 4,521 \$ 6,371 Accounts payable Accrued expenses and other current liabilities 42,118 54,065 Short-term borrowings 34 \_\_\_\_\_ 4,321 Accrued business reorganization expenses 3,169 Current liabilities of discontinued operations 2,025 3,512 53,019 Total current liabilities 67,117 Deferred rent and tenant improvement contributions 5,899 4,465 Income tax payable, non-current 2,330 2,397 5,002 Other non-current liabilities 4,539 64,353 80,415 Total liabilities Stockholders' equity: Preferred stock, \$0.001 par value, 10,000 shares authorized; none issued or outstanding Common stock, \$0.001 par value, 100,000 shares authorized; issued 34,951 and 33,671 shares, 34 34 respectively 480,546 476,689 Additional paid-in capital Accumulated deficit (425,661) (430,616) Accumulated other comprehensive income 10,142 13,613 Treasury stock, 381 and 129 shares, respectively, at cost (996) (463) Total stockholders' equity 64,065 59,257 \$ 128,418 \$ 139,672 Total liabilities and stockholders' equity

## HUDSON GLOBAL, INC. SEGMENT ANALYSIS - QUARTER TO DATE (in thousands) (unaudited)

For The Three Months Ended September 30, 2015		Hudson Americas	Hudson Asia Pacific	Hudson Europe	Corporate	Total
Revenue, from external customers	\$	3,735	\$ 55,609	\$ 50,684	\$ _	\$ 110,028
Gross margin, from external customers	\$	3,176	\$ 23,376	\$ 18,593	\$ 	\$ 45,145
Adjusted EBITDA (loss) (1)	\$	(321)	\$ 2,324	\$ 149	\$ (2,572)	\$ (420)
Business reorganization expenses (recovery) and impairment of long-lived assets		589	336	1,278	61	2,264
Gain (loss) on sale and exit of businesses		(20)	—	(167)	—	(187)
Non-operating expense (income), including corporate administration charges		99	308	798	(1,447)	(242)
EBITDA (loss) (1)	\$	(1,029)	\$ 1,680	\$ (2,094)	\$ (1,186)	\$ (2,629)
Depreciation and amortization expenses						955
Interest expense (income), net						93
Provision for (benefit from) income taxes						 (1,648)
Income (loss) from continuing operations						(2,029)
Income (loss) from discontinued operations, net of income tax	es					 (55)
Net income (loss)						\$ (2,084)

For The Three Months Ended September 30, 2014	Hudson Americas		Hudson Asia Pacific	Hudson Europe	Corporate	Total
Revenue, from external customers	\$	13,036	\$ 66,990	\$ 69,252	\$ —	\$ 149,278
Gross margin, from external customers	\$	5,570	\$ 24,654	\$ 25,463	\$ _	\$ 55,687
Adjusted EBITDA (loss) (1)	\$	738	\$ 616	\$ (288)	\$ (3,918)	\$ (2,852)
Business reorganization expenses (recovery)		—	140	421	233	794
Non-operating expense (income), including corporate administration charges		705	226	1,583	(2,690)	(176)
EBITDA (loss) (1)	\$	33	\$ 250	\$ (2,292)	\$ (1,461)	\$ (3,470)
Depreciation and amortization expenses						1,467
Interest expense (income), net						192
Provision for (benefit from) income taxes						 (558)
Income (loss) from continuing operations						\$ (4,571)
Income (loss) from discontinued operations, net of income tax	æs					 (2,448)
Net income (loss)						\$ (7,019)

(1) Non-GAAP earnings before interest, income taxes, and depreciation and amortization ("EBITDA") and non-GAAP earnings before interest, income taxes, depreciation and amortization, non-operating income, goodwill and other impairment charges, business reorganization expenses and other expenses ("Adjusted EBITDA") are presented to provide additional information about the company's operations on a basis consistent with the measures which the company uses to manage its operations and evaluate its performance. Management also uses these measurements to evaluate capital needs and working capital requirements. EBITDA and adjusted EBITDA should not be considered in isolation or as a substitute for operating income, cash flows from operating activities, and other income or cash flow statement data prepared in accordance with generally accepted accounting principles or as a measure of the company's profitability or liquidity. Furthermore, EBITDA and adjusted EBITDA as presented above may not be comparable with similarly titled measures reported by other companies

# HUDSON GLOBAL, INC. SEGMENT ANALYSIS - QUARTER TO DATE (continued) (in thousands) (unaudited)

For The Three Months Ended June 30, 2015		Hudson Americas		Hudson Asia Pacific	Hudson Europe		Corporate		Total
Revenue, from external customers	\$	10,183	\$	57,374	\$	55,186	\$	_	\$ 122,743
Gross margin, from external customers	\$	5,081	\$	23,820	\$	21,321	\$		\$ 50,222
Adjusted EBITDA (loss) (1)	\$	(290)	\$	1,935	\$	986	\$	(3,418)	\$ (787)
Business reorganization expenses (recovery)		(5)		325		520		1,220	2,060
Change in control stock-based compensation expense		418		647		699		777	2,541
Gain (loss) on sale and exit of businesses		15,938		—		4,067		—	20,005
Non-operating expense (income), including corporate administration charges		(207)		1,593		386		(1,732)	40
EBITDA (loss) (1)	\$	15,442	\$	(630)	\$	3,448	\$	(3,683)	\$ 14,577
Depreciation and amortization expenses									974
Interest expense (income), net									369
Provision for (benefit from) income taxes									460
Income (loss) from continuing operations									 12,774
Income (loss) from discontinued operations, net of income tax	es								1,103
Net income (loss)									\$ 13,877

For The Three Months Ended December 31, 2014	Hudson Americas			Hudson Asia Pacific	Hudson Europe	(	Corporate	Total
Revenue, from external customers	\$	11,709	\$	58,351	\$ 66,617	\$	_	\$ 136,677
Gross margin, from external customers	\$	5,293	\$	22,930	\$ 25,033			\$ 53,256
Adjusted EBITDA (loss) (1)	\$	(138)	\$	186	\$ 1,840	\$	(4,280)	\$ (2,392)
Business reorganization expenses (recovery)		—		67	963		733	1,763
Impairment of long-lived assets		—		314	348		—	662
Non-operating expense (income), including corporate administration charges		(579)		62	1,224		(1,234)	(527)
EBITDA (loss) (1)	\$	441	\$	(257)	\$ (695)	\$	(3,779)	\$ (4,290)
Depreciation and amortization expenses								1,317
Interest expense (income), net								128
Provision for (benefit from) income taxes								(2,196)
Income (loss) from continuing operations								 (3,539)
Income (loss) from discontinued operations, net of income tax	es							6,282
Net income (loss)								\$ 2,743

(1) Non-GAAP earnings before interest, income taxes, and depreciation and amortization ("EBITDA") and non-GAAP earnings before interest, income taxes, depreciation and amortization, non-operating income, goodwill and other impairment charges, business reorganization expenses and other expenses ("Adjusted EBITDA") are presented to provide additional information about the company's operations on a basis consistent with the measures which the company uses to manage its operations and evaluate its performance. Management also uses these measurements to evaluate capital needs and working capital requirements. EBITDA and adjusted EBITDA should not be considered in isolation or as a substitute for operating income, cash flows from operating activities, and other income or cash flow statement data prepared in accordance with generally accepted accounting principles or as a measure of the company's profitability or liquidity. Furthermore, EBITDA and adjusted EBITDA as presented above may not be comparable with similarly titled measures reported by other companies.

# HUDSON GLOBAL, INC. SEGMENT ANALYSIS - YEAR TO DATE (continued) (in thousands) (unaudited)

For The Nine Months Ended September 30, 2015		Hudson mericas		Hudson sia Pacific	Hudson Europe	C	orporate	Total
Revenue, from external customers	\$	24,896	\$	166,123	\$ 166,069	\$		\$ 357,088
Gross margin, from external customers	\$	12,876	\$	68,073	\$ 62,322	\$	_	\$ 143,271
Adjusted EBITDA (loss) (1)	\$	(1,522)	\$	5,151	\$ 1,112	\$	(10,210)	\$ (5,469)
Business reorganization expenses (recovery) and impairment of long-lived assets		1,006		669	2,678		1,314	5,667
Change in control stock-based compensation expense		418		647	699		777	2,541
Gain (loss) on sale and exit of businesses		15,918			3,900		—	19,818
Non-operating expense (income), including corporate administration charges		184		1,983	2,433		(4,815)	(215)
EBITDA (loss) (1)	\$	12,788	\$	1,852	\$ (798)	\$	(7,486)	\$ 6,356
Depreciation and amortization expenses								3,040
Interest expense (income), net								542
Provision for (benefit from) income taxes								(1,317)
Income (loss) from continuing operations								 4,091
Income (loss) from discontinued operations, ne	et of i	income tax	es					864
Net income (loss)								\$ 4,955

For The Nine Months Ended September 30, 2014		Hudson mericas		Hudson sia Pacific	Hudson Europe	C	orporate	Total
Revenue, from external customers	\$	38,437	\$	188,522	\$ 217,556	\$	_	\$ 444,515
Gross margin, from external customers	\$	15,464	\$	70,083	\$ 84,041	\$		\$ 169,588
Adjusted EBITDA (loss) (1)	\$	1,585	\$	1,724	\$ 4,274	\$	(12,668)	\$ (5,085)
Business reorganization expenses (recovery)		93		1,255	444		233	2,025
Non-operating expense (income), including corporate administration charges		1,818		1,104	4,321		(6,918)	325
EBITDA (loss) (1)	\$	(326)	\$	(635)	\$ (491)	\$	(5,983)	\$ (7,435)
Depreciation and amortization expenses								4,242
Interest expense (income), net								533
Provision for (benefit from) income taxes								37
Income (loss) from continuing operations								 (12,247)
Income (loss) from discontinued operations, ne	et of	income tax	es					(3,690)
Net income (loss)								\$ (15,937)

(1)

Non-GAAP earnings before interest, income taxes, and depreciation and amortization ("EBITDA") and non-GAAP earnings before interest, income taxes, depreciation and amortization, non-operating income, goodwill and other impairment charges, business reorganization expenses and other expenses ("Adjusted EBITDA") are presented to provide additional information about the company's operations on a basis consistent with the measures which the company uses to manage its operations and evaluate its performance. Management also uses these measurements to evaluate capital needs and working capital requirements. EBITDA and adjusted EBITDA should not be considered in isolation or as a substitute for operating income, cash flows from operating activities, and other income or cash flow statement data prepared in accordance with generally accepted accounting principles or as a measure of the company's profitability or liquidity. Furthermore, EBITDA and adjusted EBITDA as presented above may not be comparable with similarly titled measures reported by other companies.

#### HUDSON GLOBAL, INC. RECONCILIATION FOR CONSTANT CURRENCY (in thousands) (unaudited)

The company operates on a global basis, with the majority of its gross margin generated outside of the United States. Accordingly, fluctuations in foreign currency exchange rates can affect its results of operations. Constant currency information compares financial results between periods as if exchange rates had remained constant period-over-period. The company currently defines the term "constant currency" to mean that financial data for a previously reported period are translated into U.S. dollars using the same foreign currency exchange rates that were used to translate financial data for the current period. Changes in revenue, gross margin, selling, general and administrative expenses ("SG&A"), business reorganization expenses and other non-operating income (expense), operating income (loss) and EBITDA (loss) include the effect of changes in foreign currency exchange rates. Variance analysis usually describes period-to-period variances that are calculated using constant currency as a percentage. The company's management reviews and analyzes business results in constant currency and believes these results better represent the company's underlying business trends. The company believes that these calculations are a useful measure, indicating the actual change in operations. There are no significant gains or losses on foreign currency transactions between subsidiaries. Therefore, changes in foreign currency exchange rates generally impact only reported earnings.

	2015	Th	ree Months En	ded	September 30, 2014	
	 As		As		Currency	Constant
	reported		reported		translation	currency
Revenue:						 0
Hudson Americas	\$ 3,735	\$	13,036	\$	(32)	\$ 13,004
Hudson Asia Pacific	55,609		66,990		(13,190)	53,800
Hudson Europe	50,684		69,252		(7,092)	62,160
Total	\$ 110,028	\$	149,278	\$	(20,314)	\$ 128,964
Gross margin:						
Hudson Americas	\$ 3,176	\$	5,570	\$	(31)	\$ 5,539
Hudson Asia Pacific	23,376		24,654		(4,040)	20,614
Hudson Europe	18,593		25,463		(2,974)	22,489
Total	\$ 45,145	\$	55,687	\$	(7,045)	\$ 48,642
SG&A (1):						
Hudson Americas	\$ 3,494	\$	4,834	\$	(32)	\$ 4,802
Hudson Asia Pacific	20,931		23,981		(3,872)	20,109
Hudson Europe	18,569		25,806		(3,065)	22,741
Corporate	2,571		3,918			3,918
Total	\$ 45,565	\$	58,539	\$	(6,969)	\$ 51,570
Business reorganization expenses:						
Hudson Americas	\$ 589	\$	_	\$		\$ 
Hudson Asia Pacific	336		140		(33)	107
Hudson Europe	1,278		421		(53)	368
Corporate	61		233		1	234
Total	\$ 2,264	\$	794	\$	(85)	\$ 709
Operating income (loss):						
Hudson Americas	\$ (1,314)	\$	601	\$	3	\$ 604
Hudson Asia Pacific	1,654		(442)		36	(406)
Hudson Europe	(1,467)		(1,010)		158	(852)
Corporate	(2,699)		(4,262)		(1)	(4,263)
Total	\$ (3,826)	\$	(5,113)	\$	196	\$ (4,917)
EBITDA (loss):		_				
Hudson Americas	\$ (1,029)	\$	33	\$	12	\$ 45
Hudson Asia Pacific	1,680		250		(144)	106
Hudson Europe	(2,094)		(2,292)		339	(1,953)
Corporate	(1,186)		(1,461)		(1)	(1,462)
Total	\$ (2,629)	\$	(3,470)	\$	206	\$ (3,264)

(1) SG&A is a measure that management uses to evaluate the segments' expenses.

# HUDSON GLOBAL, INC. RECONCILIATION FOR RETAINED REVENUE AND GROSS MARGIN

#### (in millions) (unaudited)

#### Revenue, Q3 2015 vs Q3 2014

	_		Reported			Retained (1)	
		Q3 2015	Variance vs Q3 2014	Constant Currency	Q3 2015	Variance vs Q3 2014	Constant Currency
Americas	\$	3.7	(71.3)%	(71.3)%	\$ 3.7	1.1 %	2.0 %
Asia Pacific		55.6	(17.0)%	3.4 %	55.6	(17.0)%	3.4 %
Europe		50.7	(26.8)%	(18.5)%	50.7	(11.5)%	(2.8)%
Total	\$	110.0	(26.3)%	(14.7)%	\$ 110.0	(14.0)%	0.4 %

#### Gross Margin, Q3 2015 vs Q3 2014

		Reported			Retained (1)	
	 Q3 2015	Variance vs Q3 2014	Constant Currency	Q3 2015	Variance vs Q3 2014	Constant Currency
Americas	\$ 3.2	(43.0)%	(42.7)%	\$ 3.2	(0.8)%	0.1 %
Asia Pacific	23.4	(5.2)%	13.4 %	23.4	(5.2)%	13.4 %
Europe	18.6	(27.0)%	(17.2)%	18.7	(17.1)%	(6.9)%
Total	\$ 45.2	(18.9)%	(7.2)%	\$ 45.2	(10.3)%	3.1 %

(1)

Retained revenue and gross margin and divested revenue and gross margin are non-GAAP terms that management believes provide a better understanding of the underlying revenue and gross margin trends in the business following the divestitures in the second quarter of 2015. Divested revenue and gross margin includes such items attributable to the following businesses: the Americas IT staffing business, the Netherlands business, Ukraine, Czech Republic, Slovakia and Luxembourg. The non-GAAP financial measures do not replace the presentation of GAAP financial results and should only be used as a supplement to, not as a substitute for, Hudson's financial results presented in accordance with GAAP. The above table provides a reconciliation of the non-GAAP financial measure used in its financial reporting to the most directly comparable GAAP financial measure.