UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 23, 2012

Hudson Highland Group, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

000-50129 (Commission File Number) 59-3547281 (IRS Employer Identification No.)

560 Lexington Avenue New York, NY 10022 (Address of Principal Executive Offices)

Registrant's telephone number, including area code (212) 351-7300

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (16 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (16 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (16 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (16 CFR 240.13e-4(c)

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On February 23, 2012, Hudson Highland Group, Inc. issued a press release announcing its financial results for the three and twelve months ended December 31, 2011. A copy of such press release is furnished as Exhibit 99.1 to this Current Report.

Included in each of these exhibits are references to "liquidity." The company believes that this non-GAAP measure provides investors useful information about its combined available cash and borrowing capacity.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(a) Financial Statements.
None.
(b) Pro Forma Financial Information.
None.
(c) Shell Company Transactions
None.
(d) Exhibits

99.1 Press Release of Hudson Highland Group, Inc. issued on February 23, 2012.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

HUDSON HIGHLAND GROUP, INC. (Registrant)

By: /s/ MARY JANE RAYMOND

Mary Jane Raymond Executive Vice President and Chief Financial Officer

Dated: February 23, 2012

Hudson Highland Group, Inc. Current Report on Form 8-K

Exhibit Index

| Exhibit Number | Description |
|-------------------|---|
| 99.1 | Press Release of Hudson Highland Group, Inc. issued on February 23, 2012. |

HUDSON HIGHLAND GROUP

For Immediate Release

Contact: David F. Kirby Hudson Highland Group 212-351-7216 <u>david.kirby@hudson.com</u>

Hudson Highland Group Reports 2011 Full Year and Fourth Quarter Results Full Year Revenue Grew 17.5 Percent, 10.9 Percent in Constant Currency; EBITDA Grew 264 Percent to \$23.6 Million

NEW YORK, NY – February 23, 2012 – Hudson Highland Group, Inc. (Nasdaq: HHGP), a leading global provider of professional recruitment and related talent solutions, today announced financial results for the full year and fourth quarter ended December 31, 2011.

"During 2011, we launched new strategic initiatives to maximize the value of Hudson's global platform and achieve greater operating efficiencies. In more than 20 countries, our teams placed over 16,000 professionals and managed on average 5,800 highly skilled contract consultants per day to deliver solutions that helped our clients grow and address these uncertain times," said Manuel Marquez, chairman and chief executive officer of Hudson Highland Group. "Despite headwinds in the fourth quarter, we achieved double digit revenue growth, generated positive cash flow and realized record net income from continuing operations in 2011. We believe we are now better positioned to confront the market contraction in Europe and its ripple effect in Asia Pacific."

2011 Full Year Summary

- Revenue of \$933.7 million, an increase of 17.5 percent from 2010, or 10.9 percent in constant currency.
- · Gross margin of \$354.3 million, or 37.9 percent of revenue, grew 18.7 percent in 2011, or 11.9 percent in constant currency.
- · EBITDA* of \$23.6 million, or 2.5 percent of revenue in 2011, compared with \$6.5 million, or 0.8 percent of revenue, in 2010.
- Net income of \$10.9 million, or \$0.35 per basic share and \$0.34 per diluted share, compared with net loss of \$4.7 million, or \$0.16 basic and diluted loss per share, in 2010.

"Improvements in our earnings and cash position in 2011 resulted from our global commitment to move our company to solid profitability and liquidity," said Mary Jane Raymond, the company's chief financial officer. "In the fourth quarter, we took steps to further optimize our operations by moving from four to three regional units. This structure helped us weather the deteriorating conditions at the end of the year. We expect to generate additional synergies in 2012 to drive our earnings."

2011 Fourth Quarter Summary

- Revenue of \$222.7 million, an increase of 1.7 percent over the fourth quarter of 2010, or 1.0 percent in constant currency.
- Gross margin increased to \$84.6 million in the fourth quarter, or 38.0 percent of revenue, representing a 2.1 percent increase from the same period last year, or 1.4 percent in constant currency.
- EBITDA* of \$6.0 million, or 2.7 percent of revenue in the fourth quarter, improved from \$3.6 million, or 1.6 percent of revenue, for the fourth quarter of 2010.
- Net income of \$3.3 million, or \$0.10 per basic and diluted share, compared with net income of \$1.2 million, or \$0.04 per basic and diluted share, for the fourth quarter of 2010.
- Cash flow from operations was \$20.4 million in the fourth quarter. Liquidity increased to \$89.1 million, composed of \$37.3 million in cash and \$51.8 million in available borrowings.

* EBITDA and adjusted EBITDA are defined in the segment tables at the end of this release.



Key Strategic Initiatives

During 2011, the company launched a new global strategy focused on four key initiatives which were instrumental in delivering the full year results:

- · Reap the value of Hudson's global business
 - To further align operations with the needs of its global clients, Hudson established global practices for two of its fastest growing businesses, Legal eDiscovery and RPO, which represented 70 percent of constant currency gross margin growth in 2011. In addition, the company simplified its operating platform, organizing operations into three regions, which it believes will facilitate greater alignment with its global clients' needs, better coordination of global activities and more efficient utilization of resources.
- · Attract, develop and retain the right people
 - Following the appointment of a new chief people officer, the company started to deploy best-practice processes to help its teams be more successful. These efforts contributed to Hudson's adjusted EBITDA leverage on incremental gross margin of 49 percent in constant currency in 2011.
- · Focus on selected clients and services in the market
 - The company further developed its professional recruitment and talent solutions services to bring more value to clients. Higher value solutions helped improve the gross margin on contract talent and interim management by 100 basis points in constant currency to 18.5 percent. In permanent recruitment, Hudson's RPO clients increasingly use the company's talent management offerings to further align recruitment processes with their business needs.
- · Create a compelling digital presence

To deliver a more compelling digital presence for its clients and candidates – critical to the company's future – Hudson began integrating its existing technology, information, social media and branding efforts. Under the direction of its chief knowledge officer, in December 2011, Hudson launched a new search engine optimized web site in more than 20 countries. The new web platform is already generating an increasing flow of targeted candidates and business leads.

Regional Highlights

Americas

In 2011, Hudson Americas delivered one of its best-performing years. Gross margin increased 29 percent compared with 2010, while adjusted EBITDA reached \$6.4 million compared with \$0.2 million in 2010. A 19 percent increase in contracting gross margin was driven primarily by the company's Legal eDiscovery practice. This business provides end-to-end eDiscovery solutions, process management and managed review services tailored to meet client needs. Temporary contracting gross margin increased 60 basis points to 22.2 percent in 2011, driven primarily by higher margins in eDiscovery. Permanent recruiting gross margin grew by 95 percent, attributable to the early success of RPO in the Americas, a strategic service that allows clients to transfer all or part of their recruitment process to Hudson.

For the fourth quarter, Hudson Americas' gross margin increased 27 percent compared with the prior year period, driven by 14 percent gross margin growth in temporary contracting, including eDiscovery. Permanent recruitment more than doubled due to growth in RPO. Adjusted EBITDA reached \$2.4 million for the fourth quarter, more than doubling from the prior year period.

Asia Pacific

Asia Pacific delivered strong adjusted EBITDA gains in 2011 on 10 percent gross margin growth in constant currency, driven by the expansion of RPO and efficient leverage. Gross margin growth was driven by 14 percent growth in permanent recruitment and 5 percent growth in temporary contracting. Permanent recruitment growth was led by 35 percent growth in RPO across the region as well as 23 percent growth in China.

Adjusted EBITDA was \$21.3 million, or 5.9 percent of revenue, an increase of 56 percent or \$7.6 million from 2010. Asia Pacific continued to be the most profitable region in the organization, and benefitted from 51 percent constant currency leverage in 2011.

During the fourth quarter, European economic conditions created a ripple effect in Asia Pacific as some multi-national clients delayed hiring decisions. Gross margin was down 5 percent in constant currency in the fourth quarter from prior year, but despite this, adjusted EBITDA reached \$5.0 million, or 6.0 percent of revenue, an increase of 24 percent or \$1.0 million from the fourth quarter of 2010.

Europe

For the full year 2011, Hudson Europe's gross margin increased 9 percent in constant currency compared with the prior year. Adjusted EBITDA of \$16.5 million increased 79 percent from \$9.2 million in 2010.

Temporary contracting gross margin increased 30 percent in constant currency, driven by the expansion of Legal eDiscovery in the U.K., as well as growth in the Netherlands professional contracting business and Belgium's interim management business. The temporary contracting gross margin increased to 18.9 percent, up from 16.9 percent in 2010, driven primarily by higher margins in eDiscovery. Permanent recruitment delivered modest growth in 2011, a combination of growth in retained search in Belgium and France, and declines in the U.K.

The second half of 2011 was notable for volatile economic conditions in Europe, marked by the sovereign debt crisis and the contraction of the banking and finance industry. During the fourth quarter, several clients delayed permanent hiring decisions. Nonetheless, the balanced service portfolio helped maintain gross margin flat compared with the fourth quarter of 2010 in constant currency. Adjusted EBITDA of \$3.0 million increased 18 percent over the fourth quarter of 2010.



Business Outlook

The company remains optimistic about 2012, but the European debt situation has persisted and the weaker economic conditions witnessed in the fourth quarter have continued into the first quarter. Given the current environment, the company expects first quarter 2012 revenue to be down between 4 – 8 percent to prior year at prevailing exchange rates, and EBITDA about breakeven from operations. This compares with revenue of \$218.5 million and EBITDA of \$2.5 million in the first quarter of 2011.

Conference Call/Webcast

Hudson Highland Group will conduct a conference call today at 5:00 p.m. ET to discuss this announcement. Individuals wishing to listen can access the webcast on the investor information section of the company's web site at <u>www.hudson.com</u>.

The archived call will be available on the investor information section of the company's web site at www.hudson.com.

About Hudson Highland Group

Hudson Highland Group, Inc. is a leading provider of permanent recruitment, contract professionals and talent management services worldwide. From single placements to total outsourced solutions, Hudson helps clients achieve greater organizational performance by assessing, recruiting, developing and engaging the best and brightest people for their businesses. The company employs more than 2,000 professionals serving clients and candidates in approximately 20 countries. More information is available at www.hudson.com.

Forward-Looking Statements

This press release contains statements that the company believes to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact included in this press release, including statements regarding the company's future financial condition, results of operations, business operations and business prospects, are forward-looking statements. Words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "predict," "believe" and similar words, expressions and variations of these words and expressions are intended to identify forward-looking statements. All forward-looking statements are subject to important factors, risks, uncertainties and assumptions, including industry and economic conditions' that could cause actual results to differ materially from those described in the forward-looking statements. Such factors, risks, uncertainties and assumptions include, but are not limited to, global economic fluctuations; risks related to fluctuations in the company's operating results from quarter to quarter; the ability of clients to terminate their relationship with the company at any time; competition in the company's markets; risks associated with the company's investment strategy; risks related to international operations, including foreign currency fluctuations; the company's dependence on key management personnel; the company's ability to attract and retain highly skilled professionals; risks in collecting the company's accounts receivable; the company's history of negative cash flows and operating losses may continue; restrictions on the company's operating flexibility due to the terms of its credit facilities; the company's ability to implement cost reduction initiatives effectively; the company's heavy reliance on information systems and the impact of potentially losing or failing to develop technology; risks related to our dependence on uninterrupted service to clients; the company's exposure to employment-related claims from both clients and employers and limits on related insurance coverage; volatility of the company's stock price; the impact of government regulations; and restrictions imposed by blocking arrangements. Additional information concerning these and other factors is contained in the company's filings with the Securities and Exchange Commission. These forward-looking statements speak only as of the date of this document. The company assumes no obligation, and expressly disclaims any obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise.

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Financial Tables Follow

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HUDSON HIGHLAND GROUP, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts) (unaudited)

| | | Three Mon Decem | | | Year Ended December 31, | | | | |
|---|-----------|--------------------|----------|---------|----------------------------|---------|----------|---------|--|
| | | 2011 | | 2010 | | 2011 | | 2010 | |
| | | | | | | | | | |
| Revenue | \$ | 222,738 | \$ | 219,061 | \$ | 933,736 | \$ | 794,542 | |
| Direct costs | | 138,090 | | 136,137 | | 579,431 | | 495,969 | |
| Gross margin | | 84,648 | | 82,924 | | 354,305 | | 298,573 | |
| Operating expenses: | | | | | | | | | |
| Selling, general and administrative expenses | | 78,379 | | 80,192 | | 329,899 | | 294,313 | |
| Depreciation and amortization | | 1,501 | | 1,730 | | 6,251 | | 8,184 | |
| Business reorganization and integration expenses | | (27) | | 988 | | 720 | | 1,694 | |
| Total operating expenses | | 79,853 | | 82,910 | | 336,870 | | 304,191 | |
| Operating income (loss) | | 4,795 | | 14 | | 17,435 | | (5,618) | |
| Other income (expense): | | | | | | | | | |
| Interest income (expense), net | | (234) | | (306) | | (1,143) | | (1,278) | |
| Other income (expense), net | | (290) | | 1,812 | | (44) | | 4,500 | |
| Fee for early extinguishment of credit facility | | | | - | | - | | (563) | |
| Income (loss) from continuing operations before provision for | | | | | | | | | |
| income taxes | | 4,271 | | 1,520 | | 16,248 | | (2,959) | |
| Provision for (benefit from) income taxes | | 962 | | 116 | | 5,339 | | 1,482 | |
| Income (loss) from continuing operations | | 3,309 | | 1,404 | | 10,909 | | (4,441) | |
| Income (loss) from discontinued operations, net of income taxes | | - | | (213) | | - | | (244) | |
| Net income (loss) | \$ | 3,309 | \$ | 1,191 | \$ | 10,909 | \$ | (4,685) | |
| Basic earnings (loss) per share: | | | | | | | | | |
| Income (loss) from continuing operations | \$ | 0.10 | \$ | 0.04 | \$ | 0.35 | \$ | (0.15) | |
| Income (loss) from discontinued operations | | - | | (0.01) | | - | | (0.01) | |
| Net income (loss) | \$ | 0.10 | \$ | 0.04 | \$ | 0.35 | \$ | (0.16) | |
| Diluted earnings (loss) per share: | | | | | | | | | |
| Income (loss) from continuing operations | \$ | 0.10 | \$ | 0.04 | \$ | 0.34 | \$ | (0.15) | |
| Income (loss) from discontinued operations | Φ | 0.10 | ф | (0.01) | φ | 0.54 | Ф | (0.13) | |
| Net income (loss) | \$ | 0.10 | \$ | 0.04 | \$ | 0.34 | \$ | | |
| | <u></u> р | 0.10 | <u>ə</u> | 0.04 | <u>ə</u> | 0.34 | <u>ъ</u> | (0.16) | |
| Weighted average shares outstanding: | | | | | | | | | |
| Basic | | 31,639 | | 31,234 | | 31,566 | | 29,931 | |
| Diluted | | 32,118 | | 31,754 | | 31,989 | | 29,931 | |
| | | | | | | | | | |

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HUDSON HIGHLAND GROUP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

| | Decem | ber 31, |) |
|---|---------------|---------|-----------|
| | 2011 | | 2010 |
| ASSETS | | | |
| Current assets: | | | |
| Cash and cash equivalents | \$ 37,302 | \$ | 29,523 |
| Accounts receivable, less allowance for doubtful accounts of \$1,772 and \$2,145, respectively | 131,489 | | 128,576 |
| Prepaid and other | 13,132 | | 13,988 |
| Total current assets | 181,923 | | 172,087 |
| Property and equipment, net | 17,838 | | 16,593 |
| Other assets | 16,785 | | 17,154 |
| Total assets | \$ 216,546 | \$ | 205,834 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | |
| Current liabilities: | | | |
| Accounts payable | \$ 12,025 | \$ | 14,812 |
| Accrued expenses and other current liabilities | 74,248 | | 74,990 |
| Short-term borrowings | 3,384 | | 1,339 |
| Accrued business reorganization expenses | 858 | | 2,619 |
| Total current liabilities | 90,515 | | 93,760 |
| Other non-current liabilities | 10,867 | | 10,493 |
| Income tax payable, non-current | 7,807 | | 8,303 |
| Total liabilities | 109,189 | | 112,556 |
| Stockholders' equity: | | | |
| Preferred stock, \$0.001 par value, 10,000 shares authorized; none issued or outstanding | - | | - |
| Common stock, \$0.001 par value, 100,000 shares authorized; issued 32,776 and 32,181 shares, respectively | 33 | | 32 |
| Additional paid-in capital | 470,786 | | 466,582 |
| Accumulated deficit | (397,290) | | (408,199) |
| Accumulated other comprehensive income—translation adjustments | 34,255 | | 34,902 |
| Treasury stock, 79 and 9 shares, respectively, at cost | (427) | | (39) |
| Total stockholders' equity | 107,357 | | 93,278 |
| Total liabilities and stockholders' equity | \$ 216,546 | \$ | 205,834 |

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HUDSON HIGHLAND GROUP, INC. SEGMENT ANALYSIS - QUARTER TO DATE (in thousands) (unaudited)

| | H | Hudson | | Hudson | Hudson | | | |
|--|----|---------|----|-------------|--------------|----|-----------|---------------|
| For The Three Months Ended December 31, 2011 | Α | mericas | A | sia Pacific | Europe | (| Corporate | Total |
| Revenue, from external customers | \$ | 47,802 | \$ | 83,185 | \$ 91,751 | \$ | - | \$ 222,738 |
| Gross margin, from external customers | \$ | 13,738 | \$ | 33,598 | \$ 37,312 | \$ | - | \$ 84,648 |
| Adjusted EBITDA (loss) (1) | \$ | 2,445 | \$ | 4,988 | \$ 2,967 | \$ | (4,131) | \$ 6,269 |
| Business reorganization and integration expenses | | | | | | | | |
| (recovery) | \$ | - | \$ | - | \$ (27) | \$ | - | \$ (27) |
| Non-operating expense (income), | | | | | | | | |
| including corporate administration charges | | 1,204 | | 1,847 | 1,854 | | (4,615) | 290 |
| EBITDA (loss) (1) | \$ | 1,241 | \$ | 3,141 | \$ 1,140 | \$ | 484 | \$ 6,006 |
| Depreciation and amortization expenses | | | | | | | | 1,501 |
| Interest expense (income), net | | | | | | | | 234 |
| Provision for (benefit from) income taxes | | | | | | | | 962 |
| Loss (income) from discontinued operations, net of | | | | | | | | |
| taxes | | | | | | | | - |
| Net income (loss) | | | | | | | | \$ 3,309 |

| | _ | Hudson | | Hudson | Hudson | | | _ |
|--|----|---------|----|-------------|--------------|----|-------------------|---------------|
| For The Three Months Ended December 31, 2010 | A | mericas | A | sia Pacific | Europe | (| C orporate | Total |
| Revenue, from external customers | \$ | 44,268 | \$ | 84,177 | \$ 90,616 | \$ | | \$ 219,061 |
| Gross margin, from external customers | \$ | 10,775 | \$ | 34,681 | \$ 37,468 | \$ | - | \$ 82,924 |
| Adjusted EBITDA (loss) (1) | \$ | 1,109 | \$ | 4,009 | \$ 2,516 | \$ | (4,902) | 2,732 |
| Business reorganization and integration expenses | | | | | | | | |
| (recovery) | \$ | 21 | \$ | 102 | \$ 865 | \$ | - | \$ 988 |
| Non-operating expense (income), | | | | | | | | |
| including corporate administration charges | | (1,298) | | 1,129 | 1,337 | | (2,980) | (1,812) |
| EBITDA (loss) (1) | \$ | 2,386 | \$ | 2,778 | \$ 314 | \$ | (1,922) | \$ 3,556 |
| Depreciation and amortization expenses | | | | | | | | 1,730 |
| Interest expense (income), net | | | | | | | | 306 |
| Provision for (benefit from) income taxes | | | | | | | | 116 |
| Loss (income) from discontinued operations, net of | | | | | | | | |
| taxes | | | | | | | | 213 |
| Net income (loss) | | | | | | | | \$ 1,191 |

| | Hudson | | Hudson | | Hudson | | | |
|---|--------|----------|--------|--------------|--------|--------|---------------|---------------|
| For the Three Months Ended March 31, 2011 | | Americas | | Asia Pacific | | Europe | Corporate | Total |
| Revenue, from external customers | \$ | 45,812 | \$ | 79,017 | \$ | 93,710 | \$ - | \$ 218,539 |
| Gross margin, from external customers | \$ | 10,357 | \$ | 31,903 | \$ | 38,938 | \$ - | \$ 81,198 |
| Adjusted EBITDA (loss) (1) | \$ | 204 | \$ | 3,151 | \$ | 4,136 | \$ (5,100) | \$ 2,391 |
| Business reorganization and integration | | | | | | | | |
| expenses (recovery) | \$ | - | \$ | - | \$ | 351 | \$ - | \$ 351 |
| Non-operating expense (income), | | | | | | | | |
| including corporate administration charges | | 583 | | 1,137 | | 1,610 | (3,816) | (486) |
| EBITDA (loss) (1) | \$ | (379) | \$ | 2,014 | \$ | 2,175 | \$ (1,284) | \$ 2,526 |
| Depreciation and amortization expenses | | | | | | | | 1,576 |
| Interest expense (income), net | | | | | | | | 206 |
| Provision for (benefit from) income taxes | | | | | | | | 750 |
| Loss (income) from discontinued operations, | | | | | | | | |
| net of taxes | | | | | | | | - |
| Net income (loss) | | | | | | | | \$ (6) |

| | - | Hudson | | Hudson | Hudson | | _ |
|--|----|---------|----|-------------|--------------|---------------|---------------|
| For the Three Months Ended September 30, 2011 | A | mericas | A | sia Pacific | Europe | Corporate | Total |
| Revenue, from external customers | \$ | 47,691 | \$ | 100,637 | \$ 96,753 | \$ | \$ 245,081 |
| Gross margin, from external customers | \$ | 13,662 | \$ | 41,201 | \$ 38,129 | \$ - | \$ 92,992 |
| Adjusted EBITDA (loss) (1) | \$ | 1,956 | \$ | 7,069 | \$ 3,893 | \$ (5,232) | \$ 7,686 |
| Business reorganization and integration expenses | | | | | | | |
| (recovery) | \$ | - | \$ | - | \$ - | \$ - | \$ - |
| Non-operating expense (income), | | | | | | | |
| including corporate administration charges | | 497 | | 1,848 | 1,873 | (3,982) | 236 |
| EBITDA (loss) (1) | \$ | 1,459 | \$ | 5,221 | \$ 2,020 | \$ (1,252) | \$ 7,450 |
| Depreciation and amortization expenses | | | | | | | 1,537 |
| Interest expense (income), net | | | | | | | 328 |
| Provision for (benefit from) income taxes | | | | | | | 2,202 |
| Loss (income) from discontinued operations, net of | | | | | | | - |

\$

(1) Non-GAAP earnings before interest, income taxes, and depreciation and amortization ("EBITDA") and non-GAAP earnings before interest, income taxes, depreciation and amortization, non-operating income, goodwill and other impairment charges, business reorganization expenses and acquisition-related expenses ("Adjusted EBITDA") are presented to provide additional information about the company's operations on a basis consistent with the measures which the company uses to manage its operations and evaluate its performance. Management also uses these measurements to evaluate capital needs and working capital requirements. EBITDA and adjusted EBITDA should not be considered in isolation or as a substitute for operating income, cash flows from operating activities, and other income or cash flow statement data prepared in accordance with generally accepted accounting principles or as a measure of the company's profitability or liquidity. Furthermore, EBITDA and adjusted EBITDA as presented above may not be comparable with similarly titled measures reported by other companies.

HUDSON HIGHLAND GROUP, INC. SEGMENT ANALYSIS - YEAR TO DATE (in thousands) (unaudited)

| | 1 | Hudson Hudson | | Hudson | Hudson | | | |
|---|----|---------------|----|-------------|---------------|----|----------|---------------|
| For The Year Ended December 31, 2011 | A | mericas | As | sia Pacific | Europe | С | orporate | Total |
| Revenue, from external customers | \$ | 192,217 | \$ | 359,108 | \$ 382,411 | \$ | | \$ 933,736 |
| Gross margin, from external customers | \$ | 50,778 | \$ | 146,917 | \$ 156,610 | \$ | - | \$ 354,305 |
| Adjusted EBITDA (loss) (1) | \$ | 6,442 | \$ | 21,306 | \$ 16,517 | \$ | (19,860) | \$ 24,405 |
| Business reorganization and integration | | | | | | | | |
| expenses (recovery) | \$ | - | \$ | - | \$ 720 | \$ | - | \$ 720 |
| Non-operating expense (income), | | | | | | | | |
| including corporate administration charges | | 2,962 | | 7,126 | 7,727 | | (17,771) | 44 |
| EBITDA (loss) (1) | \$ | 3,482 | \$ | 14,180 | \$ 8,071 | \$ | (2,091) | \$ 23,642 |
| Depreciation and amortization expenses | | | | | | | | 6,251 |
| Interest expense (income), net | | | | | | | | 1,143 |
| Provision for (benefit from) income taxes | | | | | | | | 5,339 |
| Loss (income) from discontinued operations, | | | | | | | | |
| net of taxes | | | | | | | | - |
| Net income (loss) | | | | | | | | \$ 10,909 |

| For The Year Ended December 31, 2010 | Hudson Americas | Hudson sia Pacific | Hudson Europe | C | Corporate | Total |
|---|--------------------|-----------------------|------------------|----|-----------|---------------|
| Revenue, from external customers | \$ 162,432 | \$ 303,619 | \$ 328,491 | \$ | - | \$ 794,542 |
| Gross margin, from external customers | \$ 39,417 | \$ 121,965 | \$ 137,191 | \$ | - | \$ 298,573 |
| Adjusted EBITDA (loss) (1) | \$ 172 | \$ 13,695 | \$ 9,239 | \$ | (18,845) | \$ 4,261 |
| Business reorganization and integration expenses (recovery) | 307 | (15) | 1,402 | | - | 1,694 |
| Non-operating expense (income), | | | | | | |
| including corporate administration charges (2) | (1,822) | 4,863 | 6,751 | | (13,729) | (3,937) |
| EBITDA (loss) (1) | \$ 1,687 | \$ 8,847 | \$ 1,086 | \$ | (5,117) | \$ 6,503 |
| Depreciation and amortization expenses | | | | | | 8,184 |
| Interest expense (income), net | | | | | | 1,278 |
| Provision for (benefit from) income taxes | | | | | | 1,482 |
| Loss (income) from discontinued operations, | | | | | | |
| net of taxes | | | | | | 244 |
| Net income (loss) | | | | | | \$ (4,685) |

(1) Non-GAAP earnings before interest, income taxes, and depreciation and amortization ("EBITDA") and non-GAAP earnings before interest, income taxes, depreciation and amortization, non-operating income, goodwill and other impairment charges, business reorganization expenses and acquisition-related expenses ("Adjusted EBITDA") are presented to provide additional information about the company's operations on a basis consistent with the measures which the company uses to manage its operations and evaluate its performance. Management also uses these measurements to evaluate capital needs and working capital requirements. EBITDA and adjusted EBITDA should not be considered in isolation or as a substitute for operating income, cash flows from operating activities, and other income or cash flow statement data prepared in accordance with generally accepted accounting principles or as a measure of the company's profitability or liquidity. Furthermore, EBITDA and adjusted EBITDA as presented above may not be comparable with similarly titled measures reported by other companies.

(2) Includes \$563 credit facility termination fee.

HUDSON HIGHLAND GROUP, INC. Reconciliation for Constant Currency (in thousands) (unaudited)

The company operates on a global basis, with the majority of our gross margin generated outside of the United States. Accordingly, fluctuations in foreign currency exchange rates can affect our results of operations. Constant currency information compares financial results between periods as if exchange rates had remained constant period-over-period. The company currently defines the term "constant currency" to mean that financial data for a previously reported period are translated into U.S. dollars using the same foreign currency exchange rates that were used to translate financial data for the current period.

Changes in revenue, gross margin, selling, general and administrative expenses ("SG&A") and other non-operating income (expense), operating income (loss) and EBITDA (loss) include the effect of changes in foreign currency exchange rates. Variance analysis usually describes period-to-period variances that are calculated using constant currency as a percentage. The company's management reviews and analyzes business results in constant currency and believes these results better represent the company's underlying business trends.

The company believes that these calculations are a useful measure, indicating the actual change in operations. There are no significant gains or losses on foreign currency transactions between subsidiaries. Therefore, changes in foreign currency exchange rates generally impact only reported earnings.

| | | Three Months Ended December 31, | | | | | | | | | |
|--|----|---------------------------------|----|------------|-----|-----------|----|----------|--|--|--|
| | | 2011 | | | | 2010 | | | | | |
| | | | | | C | urrency | (| Constant | | | |
| | As | reported | As | s reported | tra | anslation | | currency | | | |
| Revenue: | | | | | | | | | | | |
| Hudson Americas | \$ | 47,802 | \$ | 44,268 | \$ | (5) | \$ | 44,263 | | | |
| Hudson Asia Pacific | | 83,185 | | 84,177 | | 2,019 | | 86,196 | | | |
| Hudson Europe | | 91,751 | | 90,616 | | (583) | | 90,033 | | | |
| Total | \$ | 222,738 | \$ | 219,061 | \$ | 1,431 | \$ | 220,492 | | | |
| Gross margin: | | | | | | | | | | | |
| Hudson Americas | \$ | 13,738 | \$ | 10,775 | \$ | (5) | \$ | 10,770 | | | |
| Hudson Asia Pacific | | 33,598 | | 34,681 | | 807 | | 35,488 | | | |
| Hudson Europe | | 37,312 | | 37,468 | | (279) | | 37,189 | | | |
| Total | \$ | 84,648 | \$ | 82,924 | \$ | 523 | \$ | 83,447 | | | |
| SG&A and other non-operating income (expense) (1): | | | | | | | | | | | |
| Hudson Americas | \$ | 12,517 | \$ | 8,254 | \$ | 11 | \$ | 8,265 | | | |
| Hudson Asia Pacific | | 30,460 | | 31,845 | | 660 | | 32,505 | | | |
| Hudson Europe | | 36,205 | | 36,359 | | (291) | | 36,068 | | | |
| Corporate | | (513) | | 1,922 | | (5) | | 1,917 | | | |
| Total | \$ | 78,669 | \$ | 78,380 | \$ | 375 | \$ | 78,755 | | | |
| Operating income (loss): | | | | | | | | | | | |
| Hudson Americas | \$ | 2,122 | \$ | 737 | \$ | (10) | \$ | 727 | | | |
| Hudson Asia Pacific | | 4,354 | | 3,176 | | 21 | | 3,197 | | | |
| Hudson Europe | | 2,595 | | 1,040 | | (4) | | 1,036 | | | |
| Corporate | | (4,276) | | (4,939) | | 3 | | (4,936) | | | |
| Total | \$ | 4,795 | \$ | 14 | \$ | 10 | \$ | 24 | | | |
| EBITDA (loss): | | | | | | | | | | | |
| Hudson Americas | \$ | 1,241 | \$ | 2,386 | \$ | (15) | \$ | 2,371 | | | |
| Hudson Asia Pacific | | 3,141 | | 2,778 | | 144 | | 2,922 | | | |
| Hudson Europe | | 1,140 | | 314 | | 10 | | 324 | | | |
| Corporate | | 484 | | (1,922) | | - | | (1,922) | | | |
| Total | \$ | 6,006 | \$ | 3,556 | \$ | 139 | \$ | 3,695 | | | |

 SG&A and other non-operating income (expense) is a measure that management uses to evaluate the segments' expenses, which include the following captions on the Condensed Consolidated Statements of Operations: Selling, general and administrative expenses and other income (expense), net. Corporate management service allocations are included in the segments' other income (expense).