# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

		<b>.</b>		
		FORM 10-Q		
x QUARTERLY REP OF 1934	ORT PURSUAN	T TO SECTION 13 OR 15(d) OF THE S	ECURITIES EXCHANGE ACT	
For the quarterly p	eriod ended Ma	rch 31, 2017 or		
o TRANSITION REP OF 1934	PORT PURSUAN	TT TO SECTION 13 OR 15(d) OF THE S	ECURITIES EXCHANGE ACT	
For the transition <b>p</b>	period from	to		
		Commission file number: 000-5	0129	
		HUDSON GLOBAL, INC (Exact name of registrant as specified in		
	DELAWARE		59-3547281	
(State or other jurisd	iction of incorpo	ration or organization)	(IRS Employer Identification No.)	)
		(212) 351-7300 (Registrant's telephone number, includin	g area code)	
		(1) has filed all reports required to be filed by Sect the Registrant was required to file such reports), a		
	o Rule 405 of Regu	has submitted electronically and posted on its corp ation S-T (§232.405 of this chapter) during the prec o		
		t is a large accelerated filer, an accelerated filer, a r r reporting company", and "emerging growth comp		ny. See definition of
Large accelerated filer	0		Accelerated filer	Х
Non-accelerated filer	0	(do not check if a smaller reporting company)	Smaller reporting company	0
			Emerging growth company	0
0 00	1 0. 0	heck mark if the registrant has elected not to use th Section 13(a) of the Exchange Act. o	e extended transition period for complying with a	ny new or revised
Indicate by checkmark wh	ether the registrant	is a shell company (as defined in Rule 12b-2 of the	Exchange Act). Yes o No x	
Indicate the number of sha	ares outstanding of	each of the issuer's classes of common stock, as of	the latest practicable date.	

Class

Common Stock - \$0.001 par value

Outstanding on March 31, 2017 31,531,660

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# PART I – FINANCIAL INFORMATION

### HUDSON GLOBAL, INC. CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (in thousands, except per share amounts) (unaudited)

	Three Months Ended March 31,				
		2017		2016	
Revenue	\$	103,405	\$	101,227	
Direct costs		60,973		59,965	
Gross margin		42,432		41,262	
Operating expenses:					
Selling, general and administrative expenses		42,269		43,642	
Depreciation and amortization		666		688	
Business reorganization		222		637	
Operating income (loss)		(725)		(3,705)	
Non-operating income (expense):					
Interest income (expense), net		(88)		(54)	
Other income (expense), net		(381)		(137)	
Income (loss) from continuing operations before provision for income taxes		(1,194)		(3,896)	
Provision for (benefit from) income taxes from continuing operations		155		(326)	
Income (loss) from continuing operations		(1,349)		(3,570)	
Income (loss) from discontinued operations, net of income taxes		35		83	
Net income (loss)	\$	(1,314)	\$	(3,487)	
Basic and diluted earnings (loss) per share:					
Basic and diluted earnings (loss) per share from continuing operations	\$	(0.04)	\$	(0.10)	
Basic and diluted earnings (loss) per share from discontinued operations		—		—	
Basic and diluted earnings (loss) per share	\$	(0.04)	\$	(0.10)	
Weighted-average shares outstanding:					
Basic		32,161		34,631	
Diluted		32,161		34,631	

See accompanying notes to condensed consolidated financial statements.

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# HUDSON GLOBAL, INC. CONDENSED CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME (LOSS) (in thousands, except per share amounts) (unaudited)

	]	Three Months Ended March 31,			
		2017		2016	
Comprehensive income (loss):					
Net income (loss)	\$	(1,314)	\$	(3,487)	
Other comprehensive income (loss):					
Foreign currency translation adjustment, net of income taxes		1,408		668	
Pension liability adjustment		(1)		2	
Total other comprehensive income (loss), net of income taxes		1,407		670	
Comprehensive income (loss)	\$	93	\$	(2,817)	

See accompanying notes to condensed consolidated financial statements.

# HUDSON GLOBAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except per share amounts) (unaudited)

		March 31, 2017	]	December 31, 2016
ASSETS				
Current assets:				
Cash and cash equivalents	\$	14,773	\$	21,322
Accounts receivable, less allowance for doubtful accounts of \$798 and \$799, respectively		66,781		58,517
Prepaid and other		5,079		4,265
Current assets of discontinued operations		38		38
Total current assets		86,671		84,142
Property and equipment, net		7,028		7,041
Deferred tax assets, non-current		7,136		6,494
Other assets, non-current		3,784		4,135
Total assets	\$	104,619	\$	101,812
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	6,450	\$	4,666
Accrued expenses and other current liabilities		34,199		36,154
Short-term borrowings		11,310		7,770
Accrued business reorganization		1,636		1,756
Current liabilities of discontinued operations		137		233
Total current liabilities		53,732		50,579
Deferred rent and tenant improvement contributions		2,787		2,968
Income tax payable, non-current		2,246		2,211
Other non-current liabilities		4,019		4,169
Total liabilities		62,784		59,927
Commitments and contingencies				
Stockholders' equity:				
Preferred stock, \$0.001 par value, 10,000 shares authorized; none issued or outstanding		_		_
Common stock, \$0.001 par value, 100,000 shares authorized; issued 34,959 and 34,910 shares,				
respectively		34		34
Additional paid-in capital		482,456		482,265
Accumulated deficit		(441,792)		(440,478)
Accumulated other comprehensive income, net of applicable tax		8,338		6,931
Treasury stock, 3,427 and 3,145 shares, respectively, at cost	_	(7,201)		(6,867)
Total stockholders' equity		41,835		41,885
Total liabilities and stockholders' equity	\$	104,619	\$	101,812

See accompanying notes to condensed consolidated financial statements.

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# HUDSON GLOBAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	Three Months Ended March 31,				
		2017		2016	
Cash flows from operating activities:					
Net income (loss)	\$	(1,314)	\$	(3,487)	
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:					
Depreciation and amortization		666		688	
Provision for (recovery of) doubtful accounts		36		32	
Provision for (benefit from) deferred income taxes		(273)		(672)	
Stock-based compensation		191		372	
Other, net		—		187	
Changes in assets and liabilities:					
Decrease (increase) in accounts receivable		(6,475)		(758)	
Decrease (increase) in prepaid and other assets		(333)		59	
Increase (decrease) in accounts payable, accrued expenses and other liabilities		(1,074)		(1,586)	
Increase (decrease) in accrued business reorganization		(429)		(657)	
Net cash used in operating activities		(9,005)		(5,822)	
Cash flows from investing activities:					
Capital expenditures		(381)		(643)	
Proceeds from sale of assets				13	
Net cash provided by (used in) investing activities		(381)		(630)	
Cash flows from financing activities:					
Borrowings under credit agreements		34,696		26,882	
Repayments under credit agreements		(31,701)		(23,758)	
Repayment of capital lease obligations		(23)		(21)	
Dividend payments				(1,713)	
Purchase of treasury stock		(329)		(985)	
Purchase of restricted stock from employees		(5)			
Net cash provided by (used in) financing activities		2,638		405	
Effect of exchange rates on cash and cash equivalents		199	-	311	
Net increase (decrease) in cash and cash equivalents		(6,549)		(5,736)	
Cash and cash equivalents, beginning of the period		21,322		37,663	
Cash and cash equivalents, end of the period	\$	14,773	\$	31,927	
Supplemental disclosures of cash flow information:					
Cash paid during the period for interest	\$	93	\$	58	
Net cash payments (refunds) during the period for income taxes	\$	233	\$	44	
The case payments (certaines) caring the period for income taxes			-		

See accompanying notes to condensed consolidated financial statements.

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### HUDSON GLOBAL, INC. CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (in thousands) (unaudited)

	Common stock			 Additional paid-in Accumulated capital deficit		Accumulated other comprehensive income (loss)			Treasury stock	 Total	
	Shares		Value								
Balance at December 31, 2016	31,765	\$	34	\$ 482,265	\$	(440,478)	\$	6,931	\$	(6,867)	\$ 41,885
Net income (loss)	—		—	_		(1,314)		_		—	(1,314)
Other comprehensive income (loss), currency translation adjustments, net of applicable tax	_		_	_		_		1,408		_	1,408
Other comprehensive income (loss), pension liability adjustment	_		_	_		_		(1)		_	(1)
Purchase of treasury stock	(277)		—	—		—		—		(329)	(329)
Purchase of restricted stock from employees	(5)		—	_		_		_		(5)	(5)
Stock-based compensation	49		—	191		—		—		—	191
Balance at March 31, 2017	31,532	\$	34	\$ 482,456	\$	(441,792)	\$	8,338	\$	(7,201)	\$ 41,835

#### See accompanying notes to condensed consolidated financial statements.

### NOTE 1 – BASIS OF PRESENTATION

These interim unaudited condensed consolidated financial statements have been prepared in accordance with United States of America ("U.S.") generally accepted accounting principles ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and should be read in conjunction with the consolidated financial statements and related notes of Hudson Global, Inc. and its subsidiaries (the "Company") filed in its Annual Report on Form 10-K for the year ended December 31, 2016.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of operating revenues and expenses. These estimates are based on management's knowledge and judgments. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of the Company's financial position, results of operations and cash flows at the dates and for the periods presented have been included. The results of operations for interim periods are not necessarily indicative of the results of operations for the full year. The Condensed Consolidated Financial Statements include the accounts of the Company and all of its wholly-owned and majority-owned subsidiaries. All significant intra-entity balances and transactions between and among the Company and its subsidiaries have been eliminated in consolidation.

#### NOTE 2 - DESCRIPTION OF BUSINESS

The Company is comprised of the operations, assets and liabilities of the three Hudson regional businesses of Hudson Americas, Hudson Asia Pacific, and Hudson Europe ("Hudson regional businesses" or "Hudson"). The Company provides specialized professional-level recruitment and related talent solutions. The Company's core service offerings include Permanent Recruitment, Contracting, Recruitment Process Outsourcing ("RPO") and Talent Management Solutions.

The Company operates in 13 countries with three reportable geographic business segments: Hudson Americas, Hudson Asia Pacific, and Hudson Europe. See Note 17 for further details regarding the reportable segments.

Corporate expenses are reported separately from the reportable segments and pertain to certain functions, such as executive management, corporate governance, human resources, accounting, tax, marketing, information technology and treasury. A portion of these expenses are attributed to the reportable segments for providing the above services to them and have been allocated to the segments as management service fees and are included in the segments' non-operating other income (expense).

### The Company's core service offerings include:

*Permanent Recruitment:* Offered on both a retained and contingent basis, Hudson's Permanent Recruitment services leverage its consultants, psychologists and other professionals in the development and delivery of its proprietary methods to identify, select and engage the best-fit talent for critical client roles.

*Contracting:* In Contracting, Hudson provides a range of project management, interim management and professional contract staffing services. These services draw upon a combination of specialized recruiting and project management competencies to deliver a wide range of solutions. Hudson-employed professionals - either individually or as a team - are placed with client organizations for a defined period of time based on a client's specific business need.

*RPO:* Hudson RPO delivers both permanent recruitment and contracting outsourced recruitment solutions tailored to the individual needs of primarily mid-to-large-cap multinational companies. Hudson RPO's delivery teams utilize state-of-the-art recruitment process methodologies and project management expertise in their flexible, turnkey solutions to meet clients' ongoing business needs. Hudson RPO services include complete recruitment outsourcing, project-based outsourcing, contingent workforce solutions and recruitment consulting.

Talent Management Solutions: Featuring embedded proprietary talent assessment and selection methodologies, Hudson's Talent Management capability encompasses services such as talent assessment (utilizing a variety of competency, attitude and experiential testing), interview training, executive coaching, employee development and outplacement.

### NOTE 3 – RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In January 2017, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") 2017-04, "*Intangibles-Goodwill and Other (Topic 350) Simplifying the Test for Goodwill Impairment.*" ASU 2017-04 eliminates the previous two-step process that required identification of potential impairment and a separate measure of the actual impairment. The annual assessment of goodwill impairment will be determined by using the difference between the carrying amount and the fair value of the reporting unit. The ASU is effective for fiscal years beginning after December 15, 2019, including interim periods within that reporting period. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The Company is currently evaluating the impact on its consolidated financial statements.

In November 2016, the FASB issued ASU No. 2016-18 "*Statement of Cash Flows (Topic 230): Restricted Cash" ("ASU 2016-18")*, which requires the inclusion of restricted cash with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The ASU is effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company is currently evaluating the impact to its consolidated financial statements.

In August 2016, the FASB issued ASU No. 2016-15, "*Statement of Cash Flows (Topic 230) - Classification of Certain Cash Receipts and Cash Payments*" ("*ASU 2016-15*"), which provides clarification on how companies present and classify certain cash receipts and cash payments in the statement of cash flows. ASU 2016-15 will be effective for fiscal years beginning after December 15, 2017 and interim periods within those fiscal years. Early adoption is permitted. An entity that elects early adoption must adopt all of the amendments in the same period. The Company is currently evaluating the impact to its consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, "*Leases (Topic 842*)" ("*ASU 2016-02*"), which amends the existing standards for lease accounting. This new standard requires the recognition of lease assets and lease liabilities on the balance sheet and the disclosure of key information about leasing arrangements including the amounts, timing, and uncertainty of cash flows arising from leases. ASU 2016-02 will be effective for the Company on January 1, 2019 and will require modified retrospective application as of the beginning of the earliest year presented in the financial statements. Early adoption is permitted. The Company is currently evaluating the impact to its consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)." This ASU is a comprehensive new revenue recognition model that requires a company to recognize revenue to depict the transfer of goods or services to a customer at an amount that reflects the consideration it expects to receive in exchange for those goods or services. This ASU also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. In July 2015, the FASB amended the effective date of this ASU to fiscal years beginning after December 15, 2017 and early adoption is permitted only for fiscal years beginning after December 15, 2016. In March, April and May 2016, the FASB issued ASU 2016-08 "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)," ASU 2016-10 "Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing," and ASU 2016-12 "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients" which provide further clarifications to be considered when implementing this ASU. The two permitted transition methods under the new standard are the full retrospective method, in which case the standard would be applied to each prior reporting period presented, or the modified retrospective method, in which case the cumulative effect of applying the standard would be recognized at the date of initial application. We are evaluating the impact of this ASU as it relates to our revenue streams, as well as certain associated expenses. However, we are unable at this time to assess whether the application of this ASU has a material impact on the recognition of our revenues. Depending on the results of our review, there could be changes to the classification and timing of recognition of revenues and expenses. We expect to complete our assessment process, including selecting a transition method for adoption, by the end of the third quarter of 2017 along with our implementation process prior to the adoption of this ASU on January 1, 2018.

There are no other recently issued accounting pronouncements that have had, or that the Company believes will have, a material impact on the Company's consolidated financial statements.

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# NOTE 4 – DISCONTINUED OPERATIONS

Effective November 9, 2014, the Company completed the sale of substantially all of the assets and certain liabilities of its Legal eDiscovery business in the U.S. and United Kingdom ("U.K.") to Document Technologies, LLC and DTI of London Limited. The Company concluded that the divestiture of the Legal eDiscovery business meets the criteria for discontinued operations set forth in ASC 205. The Company reclassified its discontinued operations for all periods presented and has excluded the results of its discontinued operations from continuing operations and from segment results for all periods presented.

The carrying amounts of the classes of assets and liabilities from the Legal eDiscovery business included in discontinued operations were as follows:

	March 31, 2017	Decen	nber 31, 2016
Total current assets	\$ 38	\$	38
Total liabilities (a)	\$ 138	\$	291

(a) Total liabilities primarily consisted of restructuring liabilities for lease termination payments.

Reported results for the discontinued operations by period were as follows:

	Three Mon	Three Months Ended March 31,				
	2017	2017				
Revenue	\$		\$			
Reorganization	(	43)	(139)			
Income (loss) from discontinued operations before income taxes		43	109			
Provision (benefit) for income taxes		8	26			
Income (loss) from discontinued operations	\$	35	\$ 83			

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# NOTE 5 – REVENUE, DIRECT COSTS AND GROSS MARGIN

The Company's revenue, direct costs and gross margin were as follows:

		Three Months Ended March 31, 2017										
	Co	Permanent Contracting Recruitment Talent Management Other								Total		
Revenue	\$	66,453	\$	28,018	\$	8,416	\$	518	\$	103,405		
Direct costs (1)		58,423		508		1,505		537		60,973		
Gross margin	\$	8,030	\$	27,510	\$	6,911	\$	(19)	\$	42,432		

	Three Months Ended March 31, 2016										
		Contracting		Permanent Recruitment	Та	lent Management (2)		Other		Total	
Revenue	\$	65,856	\$	26,572	\$	8,436	\$	363	\$	101,227	
Direct costs (1)		57,222		574		1,683		486		59,965	
Gross margin	\$	8,634	\$	25,998	\$	6,753	\$	(123)	\$	41,262	

(1) Direct costs in Contracting include the direct staffing costs of salaries, payroll taxes, employee benefits, travel expenses, rent and insurance costs for the Company's contractors and reimbursed out-of-pocket expenses and other direct costs. Permanent Recruitment, Talent Management and Other category include direct costs for out-of-pocket expenses and third party suppliers. The region where services are provided, the mix of contracting and permanent recruitment, and the functional nature of the staffing services provided can affect gross margin. The salaries, commissions, payroll taxes and employee benefits related to recruitment professionals are included under the caption "Selling, general and administrative expenses" in the Condensed Consolidated Statement of Operations.

(2) Talent Management has been recast from Other in this disclosure.

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### NOTE 6 - STOCK-BASED COMPENSATION

#### **Incentive Compensation Plan**

The Company maintains the Hudson Global, Inc. 2009 Incentive Stock and Awards Plan, as amended and restated May 24, 2016 (the "ISAP"), pursuant to which it can issue equity-based compensation incentives to eligible participants. The ISAP permits the granting of stock options, restricted stock, restricted stock units, and other types of equity-based awards. The Compensation Committee of the Company's Board of Directors (the "Compensation Committee") will establish such conditions as it deems appropriate on the granting or vesting of stock options, restricted stock, restricted stock units and other types of equity-based awards. As determined by the Compensation Committee, equity awards also may be subject to immediate vesting upon the occurrence of certain events following a change in control of the Company. The Company primarily grants restricted stock and restricted stock units to its employees. A restricted stock unit is equivalent to one share of the Company's common stock and is payable only in common stock of the Company issued under the ISAP.

The Compensation Committee administers the ISAP and may designate any of the following as a participant under the ISAP: any officer or other employee of the Company or its affiliates or individuals engaged to become an officer or employee; consultants or other independent contractors who provide services to the Company or its affiliates; and non-employee directors of the Company. On May 24, 2016, the Company's stockholders approved an amendment and restatement of the ISAP to, among other things, increase the number of shares of the Company's common stock that are reserved for issuance by 2,400,000 shares. As of March 31, 2017, there were 2,094,635 shares of the Company's common stock available for future issuance under the ISAP.

The Company's stock plan agreements provide that a change in control of the Company will occur if, among other things, individuals who were directors as of the date of the agreement and any new director whose appointment or election was approved or recommended by a vote of at least two-thirds of the directors then in office who were either directors on the date of the agreement or whose appointment or election was previously so approved or recommended (each, a "continuing director") cease to constitute a majority of the Company's directors.

A summary of the quantity and vesting conditions for stock-based units granted to the Company's employees for the three months ended March 31, 2017 was as follows:

	Number of Restricted
Vesting conditions	Stock Units Granted
Performance and service conditions (1) (2)	990,000

(1) The performance conditions with respect to restricted stock units may be satisfied as follows:

- (a) For employees from the Americas, Asia Pacific and Europe 80% of the restricted stock units may be earned on the basis of performance as measured by a "regional adjusted EBITDA," and 20% of the restricted stock units may be earned on the basis of performance as measured by a "group adjusted EBITDA"; and
- (b) For employees from the Corporate office 100% of the restricted stock units may be earned on the basis of performance as measured by a "group adjusted EBITDA."
- (2) To the extent restricted stock units are earned on the basis of performance, such restricted stock units will vest on the basis of service as follows:
  - (a) 33% of the restricted stock units will vest on the first anniversary of the grant date;
  - (b) 33% of the restricted stock units will vest on the second anniversary of the grant date; and
  - (c) 34% of the restricted stock units will vest on the third anniversary of the grant date; provided that, in each case, the employee remains employed by the Company from the grant date through the applicable service vesting date.

The Company also maintains the Director Deferred Share Plan (the "Director Plan") pursuant to which it can issue restricted stock units to its nonemployee directors. A restricted stock unit is equivalent to one share of the Company's common

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stock and is payable only in common stock issued under the ISAP upon a director ceasing service as a member of the Board of Directors of the Company. The restricted stock units vest immediately upon grant and are credited to each of the non-employee director's retirement accounts under the Director Plan. Restricted stock units issued under the Director Plan contain the right to a dividend equivalent award in the form of additional restricted stock units. The dividend equivalent award is calculated using the same rate as the cash dividend paid on a share of the Company's common stock, and then divided by the closing price of the Company's common stock on the date the dividend is paid to determine the number of additional restricted stock units to grant. Dividend equivalent awards have the same vesting terms as the underlying awards. During the three months ended March 31, 2017, the Company granted 87,000 restricted stock units to its non-employee directors pursuant to the Director Plan. As of March 31, 2017, non-employee directors held a total of 546,656 deferred restricted stock units.

For the three months ended March 31, 2017 and 2016, the Company's stock-based compensation expense related to stock options, restricted stock and restricted stock units were as follows:

		Three Months Ended			
		March 31,			
	2	017		2016	
Stock options	\$	_	\$	5	
Restricted stock				240	
Restricted stock units		191		127	
Total	\$	191	\$	372	

### **Stock Options**

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Stock options granted by the Company generally expire between five and ten years after the date of grant and have an exercise price of at least 100% of the fair market value of the underlying share of common stock on the date of grant.

As of March 31, 2017, the Company had no unrecognized stock-based compensation expense related to outstanding unvested stock options.

Changes in the Company's stock options for the three months ended March 31, 2017 and 2016 were as follows:

	Three Months Ended March 31,					
	2	017		2	016	
	Number of Options		Weighted Average Exercise Price per Share	Number of Options		Weighted Average Exercise Price per Share
Options outstanding at January 1,	123,500	\$	6.16	206,000	\$	8.13
Expired/forfeited	(6,500)		16.90	(16,000)		15.86
Options outstanding at March 31,	117,000	\$	5.56	190,000	\$	7.48
Options exercisable at March 31,	117,000	\$	5.56	165,000	\$	8.24

# **Restricted Stock**

As of March 31, 2017, the Company had no unrecognized stock-based compensation expense related to outstanding unvested restricted stock. Restricted stock awards have voting and dividend rights as of the grant date.

Changes in the Company's restricted stock for the three months ended March 31, 2017 and 2016 were as follows:

	Three Months Ended March 31,						
	20	)17		20	016		
	Number ofWeightedShares ofAverageRestrictedGrant DateStockFair Value		Number of Shares of Restricted Stock		Weighted Average Grant Date Fair Value		
Unvested restricted stock at January 1,	_	\$	_	680,000	\$	1.60	
Granted	—		—			_	
Vested	—		—	—		—	
Forfeited	_			—		—	
Unvested restricted stock at March 31,	—	\$	—	680,000	\$	1.60	

### **Restricted Stock Units**

As of March 31, 2017, the Company had approximately \$1,107 of unrecognized stock-based compensation expense related to outstanding unvested restricted stock units. The Company expects to recognize that cost over a weighted average service period of 1.9. Restricted stock units have no voting or dividend rights until the awards are vested.

Changes in the Company's restricted stock units for the three months ended March 31, 2017 and 2016 were as follows:

	Three Months Ended March 31,						
-	20	)17		2016			
	WeightedNumber ofAverageRestrictedGrant-DateStock UnitsFair Value			Number of Restricted Stock Units	Weighted Average Grant-Date Fair Value		
Unvested restricted stock units at January 1,	480,000	\$	2.79		\$		
Granted	1,077,000		1.00	530,687		2.79	
Vested	(135,727)		1.64	(30,687)		2.73	
Forfeited	(332,340)		2.79			—	
Unvested restricted stock units at March 31,	1,088,933	\$	1.16	500,000	\$	2.79	

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### NOTE 7 – INCOME TAXES

Under ASC 270, "*Interim Reporting*", and ASC 740-270, "*Income Taxes – Intra Period Tax Allocation*", the Company is required to adjust its effective tax rate for each quarter to be consistent with the estimated annual effective tax rate. Jurisdictions with a projected loss for the full year where no tax benefit can be recognized are excluded from the calculation of the estimated annual effective tax rate. Applying the provisions of ASC 270 and ASC 740-270 could result in a higher or lower effective tax rate during a particular quarter, based upon the mix and timing of actual earnings versus annual projections.

### **Effective Tax Rate**

The provision for income taxes for the three months ended March 31, 2017 was \$155 on a pre-tax loss from continuing operations of \$1,194, compared to a benefit from income taxes of \$326 on pre-tax loss from continuing operations of \$3,896 for the same period in 2016. The Company's effective income tax rate was negative 13.0% and positive 8.4% for the three months ended March 31, 2017 and 2016, respectively. For the three months ended March 31, 2017 and 2016, the effective tax rate differed from the U.S. Federal statutory rate of 35% primarily due to the inability of the Company to recognize tax benefits on certain losses until positive earnings are achieved in the U.S. and certain other foreign jurisdictions, non-deductible expenses, and variations from the U.S. tax rate in foreign jurisdictions.

### **Uncertain Tax Positions**

As of March 31, 2017 and December 31, 2016, the Company had \$2,246 and \$2,211, respectively, of unrecognized tax benefits, including interest and penalties, which if recognized in the future, would lower the Company's annual effective income tax rate. Accrued interest and penalties were \$636 and \$610 as of March 31, 2017 and December 31, 2016, respectively. Estimated interest and penalties are classified as part of the provision for income taxes in the Company's Condensed Consolidated Statement of Operations and totaled to a provision of \$22 and \$14 for the three months ended March 31, 2017 and 2016, respectively.

In many cases, the Company's unrecognized tax benefits are related to tax years that remain subject to examination by the relevant tax authorities. Tax years with net operating losses ("NOLs") remain open until such losses expire or until the statutes of limitations for those years when the NOLs are used expire. As of March 31, 2017, the Company's open tax years, which remain subject to examination by the relevant tax authorities, were principally as follows:

	Year
Earliest tax years which remain subject to examination by the relevant tax authorities:	
U.S. Federal	2013
Majority of U.S. state and local jurisdictions	2012
United Kingdom	2015
Australia	2012
Majority of other non-U.S. jurisdictions	2012

The Company believes that its tax reserves are adequate for all years that remain subject to examination or are currently under examination.

Based on information available as of March 31, 2017, it is reasonably possible that the total amount of unrecognized tax benefits could decrease in the range of \$200 to \$400 over the next 12 months as a result of projected resolutions of global tax examinations and controversies and potential expirations of the applicable statutes of limitations.

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### NOTE 8 - EARNINGS (LOSS) PER SHARE

Basic earnings (loss) per share is computed by dividing the Company's net income (loss) by the weighted average number of shares outstanding during the period. When the effects are not anti-dilutive, diluted earnings (loss) per share is computed by dividing the Company's net income (loss) by the weighted average number of shares outstanding and the impact of all dilutive potential common shares, primarily stock options "in-the-money", unvested restricted stock and unvested restricted stock units. The dilutive impact of stock options, unvested restricted stock, and unvested restricted stock units is determined by applying the "treasury stock" method. Performance-based restricted stock awards are included in the computation of diluted earnings per share only to the extent that the underlying performance conditions: (i) are satisfied prior to the end of the reporting period; or (ii) would be satisfied if the end of the reporting period were the end of the related performance period and the result would be dilutive under the treasury stock method. Stock awards subject to vesting or exercisability based on the achievement of market conditions are included in the computation of diluted earnings per share only when the market conditions are met.

A reconciliation of the numerators and denominators of the basic and diluted earnings (loss) per share calculations for the three months ended March 31, 2017 and 2016 were as follows:

	Three Months Ended March 31,			
		2017		2016
Earnings (loss) per share ("EPS"):				
EPS - basic and diluted:				
Income (loss) from continuing operations	\$	(0.04)	\$	(0.10)
Income (loss) from discontinued operations		—		_
Net income (loss)	\$	(0.04)	\$	(0.10)
EPS numerator - basic and diluted:				
Income (loss) from continuing operations	\$	(1,349)	\$	(3,570)
Income (loss) from discontinued operations		35		83
Net income (loss)	\$	(1,314)	\$	(3,487)
EPS denominator (in thousands):				
Weighted average common stock outstanding - basic		32,161		34,631
Common stock equivalents: stock options and other stock-based awards (a)		—		_
Weighted average number of common stock outstanding - diluted		32,161		34,631

(a) For the periods in which net losses are presented, the diluted weighted average number of shares of common stock outstanding did not differ from the basic weighted average number of shares of common stock outstanding because the effects of any potential common stock equivalents (see Note 6 for further details on outstanding stock options, unvested restricted stock units and unvested restricted stock) were anti-dilutive and therefore not included in the calculation of the denominator of dilutive earnings per share.

The weighted average number of shares outstanding used in the computation of diluted net income (loss) per share for the three months ended March 31, 2017 and 2016 did not include the effect of the following potentially outstanding shares of common stock because the effect would have been anti-dilutive:

	<b>Three Months Ended</b>			
	March	ı 31,		
	2017	2016		
Unvested restricted stock	_	680,000		
Unvested restricted stock units	1,088,933	500,000		
Stock options	—	165,000		
Total	1,088,933	1,345,000		

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# NOTE 9 – RESTRICTED CASH

A summary of the Company's restricted cash included in the accompanying Condensed Consolidated Balance Sheets as of March 31, 2017 and December 31, 2016 was as follows:

	Μ	arch 31, 2017	]	December 31, 2016
Included under the caption "Prepaid and other":				
Collateral accounts	\$	379	\$	_
Client guarantees		155		139
Other		110		108
Total amount under the caption "Prepaid and other"	\$	644	\$	247
Included under the caption "Other assets":				
Collateral accounts	\$	136	\$	557
Rental deposits		479		385
Total amount under the caption "Other assets"	\$	615	\$	942
Total restricted cash	\$	1,259	\$	1,189

Collateral accounts under the caption "Prepaid and other" include a collateral trust agreement, which supports an outstanding letter of credit in the U.S. Client guarantees were held in banks in Belgium as deposits for various client projects. Other primarily includes a bank guarantee for licensing in Switzerland. Collateral accounts under the caption "Other assets" primarily include deposits held under a collateral trust agreement, which supports the Company's workers' compensation policy. The rental deposits with banks include amounts held as guarantees from subtenants in the U.K.

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# NOTE 10 – PROPERTY AND EQUIPMENT, NET

As of March 31, 2017 and December 31, 2016, property and equipment, net, was as follows:

	March 31, 2017	December 31, 2016
Computer equipment	\$ 6,061	\$ 5,888
Furniture and equipment	2,295	2,244
Capitalized software costs	17,929	17,010
Leasehold improvements	14,165	13,699
	 40,450	 38,841
Less: accumulated depreciation and amortization	33,422	31,800
Property and equipment, net	\$ 7,028	\$ 7,041

The Company had expenditures of approximately \$456 and \$235 for acquired property and equipment, mainly consisting of software, furniture and fixtures and leasehold improvements, which had not been placed in service as of March 31, 2017 and December 31, 2016, respectively. Depreciation expense is not recorded for such assets until they are placed in service.

# Non-Cash Capital Expenditures

The Company has acquired certain computer equipment under capital lease agreements. The current portion of the capital lease obligations are included under the caption "Accrued expenses and other current liabilities" in the Condensed Consolidated Balance Sheets as of March 31, 2017 and December 31, 2016 and the non-current portion of the capital lease obligations are included under the caption "Other non-current liabilities" in the Condensed Consolidated Balance Sheets as of March 31, 2017 and December 31, 2016. A summary of the Company's equipment acquired under capital lease agreements were as follows:

	March 31, 2017	December 31, 2016
Capital lease obligation, current	\$ 70	\$ 65
Capital lease obligation, non-current	\$ 124	\$ 140

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### **NOTE 11 – GOODWILL**

The following is a summary of the changes in the carrying value of the Company's goodwill, which was included under the caption "Other Assets" in the accompanying Condensed Consolidated Balance Sheets, as of March 31, 2017 and December 31, 2016. The goodwill related to the earn-out payment made in 2010 for the Company's 2007 acquisition of the businesses of Tong Zhi (Beijing) Consulting Service Ltd and Guangzhou Dong Li Consulting Service Ltd. The goodwill is recorded in the Asia Pacific segment.

	С	arrying Value
		2017
Goodwill, January 1,	\$	1,812
Currency translation		15
Goodwill, March 31,	\$	1,827

# NOTE 12 – BUSINESS REORGANIZATION

The Board previously approved reorganization plans in prior years (the "Previous Plans"). Business exit costs associated with Previous Plans primarily consisted of employee termination benefits, lease termination payments and costs for elimination of contracts for certain discontinued services and locations.

For the three months ended March 31, 2017, restructuring charges associated with these initiatives primarily included changes in estimates for lease termination payments for rationalized offices in Europe under the Previous Plans. Business reorganization for the three months ended March 31, 2017 and 2016 by plan were as follows:

	Three Months Ended March 31,					
	 2017	2016				
Previous Plans	\$ 222	\$ 63	537			
Total reorganization in continuing operations	\$ 222	\$ 63	537			

The following table contains amounts for Changes in Estimate, Additional Charges, and Payments related to the Previous Plans that were incurred or recovered during the three months ended March 31, 2017 in continuing operations. The amounts in the "Changes in Estimate" and "Additional Charges" columns are classified as business reorganization in the Company's Condensed Consolidated Statement of Operations. Changes in the accrued business reorganization for the three months ended March 31, 2017 were as follows:

	nber 31, 2016	Changes in Estimate	Additional Charges	Payments	March 31, 2017
Lease termination payments	\$ 2,273	\$ 221	\$ —	\$ (334)	\$ 2,160
Employee termination benefits	266	(10)		(85)	171
Other associated costs	32	—	11	(11)	32
Total	\$ 2,571	\$ 211	\$ 11	\$ (430)	\$ 2,363

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### NOTE 13 – COMMITMENTS AND CONTINGENCIES

### **Consulting, Employment and Non-compete Agreements**

The Company has entered into various consulting and employment agreements with certain key members of management. These agreements generally (i) are one year in length, (ii) contain restrictive covenants, (iii) under certain circumstances, provide for compensation and, subject to providing the Company with a release, severance payments, and (iv) are automatically renewed annually unless either party gives sufficient notice of termination.

### Litigation and Complaints

The Company is subject, from time to time, to various claims, lawsuits, contracts disputes and other complaints from, for example, clients, candidates, suppliers, landlords for both leased and subleased properties, former and current employees, and regulators or tax authorities arising in the ordinary course of business. The Company routinely monitors claims such as these, and records provisions for losses when the claim becomes probable and the amount due is estimable. Although the outcome of these claims cannot be determined, the Company believes that the final resolution of these matters will not have a material adverse effect on the Company's financial condition, results of operations or liquidity.

For matters that have reached the threshold of probable and estimable, the Company has established reserves for legal, regulatory and other contingent liabilities. The Company's reserves were \$107 and \$105 as of March 31, 2017 and December 31, 2016, respectively.

### **Asset Retirement Obligations**

The Company has certain asset retirement obligations that are primarily the result of legal obligations for the removal of leasehold improvements and restoration of premises to their original condition upon termination of leases. The non-current asset retirement obligations are included under the caption "Other non-current liabilities" in the Condensed Consolidated Balance Sheets. The Company's asset retirement obligations that are included in the Condensed Consolidated Balance Sheets as of March 31, 2017 and December 31, 2016 were as follows:

	ırch 31, 2017	I	December 31, 2016
Current portion of asset retirement obligations	\$ 67	\$	78
Non-current portion of asset retirement obligations	1,757		1,693
Total asset retirement obligations	\$ 1,824	\$	1,771

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### **NOTE 14 – CREDIT AGREEMENTS**

# Receivables Finance Agreement with Lloyds Bank Commercial Finance Limited and Lloyds Bank PLC

On August 1, 2014, the Company's U.K. subsidiary ("U.K. Borrower") entered into a receivables finance agreement for an asset-based lending funding facility (the "Lloyds Agreement") with Lloyds Bank PLC and Lloyds Bank Commercial Finance Limited (together, "Lloyds"). Until September 15, 2016, the Lloyds Agreement provided the U.K. Borrower with the ability to borrow up to \$18,822 (£15,000), at which time the U.K. Borrower entered into an amendment to the Lloyds Agreement that reduced the borrowing limit to \$15,058 (£12,000). Extensions of credit are based on a percentage of the eligible accounts receivable less required reserves from the Company's U.K. operations. The initial term was two years with renewal periods every three months thereafter. Borrowings under this facility are secured by substantially all of the assets of the U.K. Borrower.

The credit facility under the Lloyds Agreement contains two tranches. The first tranche is a revolving facility based on the billed contracting and permanent recruitment activities in the U.K. operations ("Lloyds Tranche A"). The borrowing limit of Lloyds Tranche A is \$14,430 (£11,500) and is based on 83% of eligible billed contracting and permanent recruitment receivables. The second tranche is a revolving facility that is based on the unbilled work-in-progress (as defined under the receivables finance agreement) activities in the Company's U.K. operations ("Lloyds Tranche B"). The borrowing limit of Lloyds Tranche B is \$627 (£500) and is based on 25% of eligible work-in-progress from permanent recruitment activities. For both tranches, borrowings may be made with an interest rate based on a base rate as determined by Lloyds Bank PLC, based on the Bank of England base rate, plus 1.75%.

The Lloyds Agreement contains various restrictions and covenants including (1) that true credit note dilution may not exceed 5%, measured at audit on a regular basis; (2) debt turn may not exceed 55 days over a three month rolling period; (3) dividends by the U.K. Borrower to the Company are restricted to the value of post-tax profits; and (4) at the end of each month, there must be a minimum excess availability of \$2,510 (£2,000).

The details of the Lloyds Agreement as of March 31, 2017 were as follows:

	March 31, 2017
Borrowing capacity	\$ 8,063
Less: outstanding borrowing	(3,058)
Additional borrowing availability	\$ 5,005
Interest rates on outstanding borrowing	 2.00%

The Company was in compliance with all financial covenants under the Lloyds Agreement as of March 31, 2017.

# Facility Agreement with National Australia Bank Limited

On October 30, 2015, Hudson Global Resources (Aust) Pty Limited ("Hudson Australia") and Hudson Global Resources (NZ) Limited ("Hudson New Zealand"), both subsidiaries of Hudson Global, Inc., entered into a Finance Agreement, dated as of October 27, 2015 (the "Finance Agreement"), with National Australia Bank Limited ("NAB"), a NAB Corporate Receivables Facility Agreement, dated as of October 27, 2015 (the "Australian Receivables Agreement"), with NAB and a BNZ Corporate Receivables Facility Agreement, dated as of October 27, 2015 (the "New Zealand Receivables Agreement"), with Bank of New Zealand ("BNZ").

The Finance Agreement provides a bank guarantee facility of up to \$2,289 (AUD 3,000) for Hudson Australia and Hudson New Zealand. The Finance Agreement matures and becomes due and payable on October 27, 2018. A fee equal to 1.5% per annum will be charged on each bank guarantee issued under the Finance Agreement. The Finance Agreement bears a fee, payable semiannually in arrears, equal to 0.3% per annum of NAB's commitment under the Finance Agreement.

The Australian Receivables Agreement provides a receivables facility of up to \$19,073 (AUD 25,000) for Hudson Australia, which is based on an agreed percentage of eligible accounts receivable, and of which up to \$3,052 (AUD 4,000) may be used to support the working capital requirements of operations in China, Hong Kong and Singapore. The Australian Receivables Agreement does not have a stated maturity date and can be terminated by Hudson Australia or NAB upon 90 days

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written notice. Borrowings under the Australian Receivables Agreement may be made with an interest rate based on a market rate plus a margin of 1.5% per annum. The Australian Receivable Agreement bears a fee, payable monthly in advance, equal to \$5 (AUD 6) per month.

The New Zealand Receivables Agreement provides a receivables facility of up to \$3,504 (NZD 5,000) for Hudson New Zealand, which is based on an agreed percentage of eligible accounts receivable. The New Zealand Receivables Agreement does not have a stated maturity date and can be terminated by Hudson New Zealand or BNZ upon 90 days written notice. Borrowings under the New Zealand Receivables Agreement may be made with an interest rate based on a market rate. The New Zealand Receivables Agreement bears a fee, payable monthly in advance, equal to \$1 (NZD 1) per month.

The details of the Finance Agreement, Australian Receivables Agreement and New Zealand Receivables Agreement as of March 31, 2017 were as follows:

	March 31, 2017
Finance Agreement:	
Financial guarantee capacity	\$ 2,289
Less: outstanding financial guarantees	(2,001)
Additional availability for financial guarantees	\$ 288
Interest rates on outstanding financial guarantees	1.50%
Australian Receivables Agreement:	
Borrowing capacity	\$ 14,902
Less: outstanding borrowing	(8,066)
Additional borrowing availability	\$ 6,836
Interest rates on outstanding borrowing	3.19%
New Zealand Receivables Agreement:	
Borrowing capacity	\$ 2,168
Less: outstanding borrowing	(116)
Additional borrowing availability	\$ 2,052
Interest rates on outstanding borrowing	3.99%

Amounts owing under the Finance Agreement, the Australian Receivables Agreement and the New Zealand Receivables Agreement are secured by substantially all of the assets of Hudson Australia and Hudson New Zealand. Each of the Finance Agreement, the Australian Receivables Agreement and the New Zealand Receivables Agreement contains various restrictions and covenants applicable to Hudson Australia and Hudson New Zealand, including: a requirement that Hudson Australia and Hudson New Zealand maintain (1) a minimum Fixed Charge Coverage Ratio (as defined in the NAB Facility Agreement) of 1.50x as of the last day of each calendar quarter; and (2) a minimum Receivables Ratio (as defined by the NAB Facility Agreement) of 1.20x.

The Company was in compliance with all financial covenants under the NAB Facility Agreement as of March 31, 2017.

### **Other Credit Agreements**

The Company also has lending arrangements with local banks through its subsidiaries in Belgium and Singapore. The Belgium subsidiary has a 1,066 (1,000) overdraft facility. Borrowings under the Belgium arrangement may be made using an interest rate based on the one-month EURIBOR plus a margin, and the interest rate was 2.75% as of March 31, 2017. The lending arrangement in Belgium has no expiration date and can be terminated with a 15-day notice period.

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In Singapore, the Company's subsidiary can borrow up to \$143 (SGD 200) for working capital purposes. Interest on borrowings under the Singapore overdraft facility is based on the Singapore Prime Rate plus a margin of 1.75%, and it was 6.00% on March 31, 2017. The Singapore overdraft facility expires annually each August, but can be renewed for one year periods at that time. As of March 31, 2017, the Singapore overdraft facility had outstanding borrowings of \$70 (SGD 97) and additional borrowings availability of \$74 (SGD 103).

The average aggregate monthly outstanding borrowings under the Lloyds Agreement, NAB Facility Agreement and the credit agreements in Belgium and Singapore were \$10,991 for the three months ended March 31, 2017. The weighted average interest rate on all outstanding borrowings for the three months ended March 31, 2017 was 3.04%.

The Company continues to use the aforementioned credit to support its ongoing global working capital requirements, capital expenditures and other corporate purposes and to support letters of credit. Letters of credit and bank guarantees are used primarily to support office leases.

# NOTE 15 - ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Accumulated other comprehensive income (loss), net of tax, consisted of the following:

	Μ	arch 31,	D	ecember 31,
		2017		2016
Foreign currency translation adjustments	\$	8,234	\$	6,826
Pension plan obligations		104		105
Accumulated other comprehensive income (loss)	\$	8,338	\$	6,931

# NOTE 16 – STOCKHOLDERS' EQUITY

On July 30, 2015, the Company announced that its Board of Directors authorized the repurchase of up to \$10,000 of the Company's common stock. The Company intends to make purchases from time to time as market conditions warrant. This authorization does not expire. During the three months ended March 31, 2017, the Company repurchased 277,025 shares on the open market for a total cost of \$329. During 2016, the Company purchased 1,100,000 shares from Sagard Capital Partners, L.P. in a private transaction pursuant to a securities purchase agreement for a total cost of \$1,980 or \$1.80 per share. As of March 31, 2017, under the July 30, 2015 authorization, the Company had repurchased 3,266,152 shares for a total cost of \$6,842.

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# NOTE 17 - SEGMENT AND GEOGRAPHIC DATA

# Segment Reporting

Total assets

The Company operates in three reportable segments: the Hudson regional businesses of Hudson Americas, Hudson Asia Pacific, and Hudson Europe. Corporate expenses are reported separately from the three reportable segments and pertain to certain functions, such as executive management, corporate governance, human resources, accounting, administration, tax and treasury, the majority of which are attributable to and have been allocated to the reportable segments. Segment information is presented in accordance with ASC 280, "Segments Reporting." This standard is based on a management approach that requires segmentation based upon the Company's internal organization and disclosure of revenue and certain expenses based upon internal accounting methods. The Company's financial reporting systems present various data for management to run the business, including internal profit and loss statements prepared on a basis not consistent with U.S. GAAP. Accounts receivable, net and long-lived assets are the only significant assets separated by segment for internal reporting purposes.

		Hudson Americas	Hudson Asia Pacific		Hudson Europe		Corporate		Elimination		Total
For The Three Months Ended March 31, 2017											
Revenue, from external customers	\$	4,315	\$	59,710	\$	39,380	\$	—	\$	—	\$ 103,405
Inter-segment revenue		(1)		1		62		—		(62)	—
Total revenue	\$	4,314	\$	59,711	\$	39,442	\$	_	\$	(62)	\$ 103,405
Gross margin, from external customers	\$	3,836	\$	19,735	\$	18,861	\$		\$		\$ 42,432
Inter-segment gross margin		(4)		(58)		62		_		_	_
Total gross margin	\$	3,832	\$	19,677	\$	18,923	\$	_	\$	_	\$ 42,432
Business reorganization	\$	(92)	\$		\$	336	\$	(22)	\$		\$ 222
EBITDA (loss) (a)	\$	334	\$	(726)	\$	880	\$	(928)	\$	_	\$ (440)
Depreciation and amortization		2		428		157		79		—	666
Intercompany interest income (expense), net				—		(44)		44		—	—
Interest income (expense), net		—		(96)		9		(1)		—	(88)
Income (loss) from continuing operations before income taxes	s \$	332	\$	(1,250)	\$	688	\$	(964)	\$	_	\$ (1,194)
As of March 31, 2017											
Accounts receivable, net	\$	3,062	\$	36,221	\$	27,498	\$	—	\$	—	\$ 66,781
Long-lived assets, net of accumulated depreciation and amortization	\$	_	\$	7,181	\$	1,472	\$	288	\$	_	\$ 8,941

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6,182

\$

\$

55,467

\$

\$

41,264

\$

1,706

\$

104,619

	Hudson Americas		A	Hudson Asia Pacific		Hudson Europe		Corporate	Inter- segment elimination			Total
For The Three Months Ended March 31, 2016												
Revenue, from external customers	\$	3,837	\$	51,071	\$	46,319	\$	—	\$		\$	101,227
Inter-segment revenue						62				(62)	_	—
Total revenue	\$	3,837	\$	51,071	\$	46,381	\$	—	\$	(62)	\$	101,227
Gross margin, from external customers	\$	3,341	\$	18,771	\$	19,150	\$		\$		\$	41,262
Inter-segment gross margin		(2)		(60)		62		—		_		—
Total gross margin	\$	3,339	\$	18,711	\$	19,212	\$		\$		\$	41,262
Business reorganization	\$	(16)	\$	197	\$	484	\$	(28)	\$	_	\$	637
EBITDA (loss) (a)	\$	162	\$	(1,231)	\$	(330)	\$	(1,755)	\$		\$	(3,154)
Depreciation and amortization		22		404		183		79		_		688
Intercompany interest income (expense), net				—		(57)		57				
Interest income (expense), net				(40)		(14)		—				(54)
Income (loss) from continuing operations before income taxes	\$	140	\$	(1,675)	\$	(584)	\$	(1,777)	\$		\$	(3,896)
As of March 31, 2016												
Accounts receivable, net	\$	3,162	\$	31,331	\$	29,715	\$	_	\$	_	\$	64,208
Long-lived assets, net of accumulated depreciation and amortization	\$	28	\$	7,475	\$	1,851	\$	595	\$	_	\$	9,949
Total assets	\$	7,243	\$	51,313	\$	54,047	\$	9,235	\$	_	\$	121,838

(a) Securities and Exchange Commission ("SEC") Regulation S-K Item 229.10(e)1(ii)(A) defines EBITDA as earnings before interest, taxes, depreciation and amortization. EBITDA is presented to provide additional information to investors about the Company's operations on a basis consistent with the measures that the Company uses to manage its operations and evaluate its performance. Management also uses this measurement to evaluate working capital requirements. EBITDA should not be considered in isolation or as a substitute for operating income and net income prepared in accordance with U.S. GAAP or as a measure of the Company's profitability.

# **Geographic Data Reporting**

A summary of revenues for the three months ended March 31, 2017 and 2016 and long-lived assets and net assets by geographic area as of March 31, 2017 and 2016 were as follows:

	1	United Kingdom	Australia	China	United States	С	ontinental Europe	As	Other sia Pacific	Other mericas	Total
For The Three Months Ended March	31,	2017									
Revenue (a)	\$	25,169	\$ 46,555	\$ 3,632	\$ 4,104	\$	14,211	\$	9,523	\$ 211	\$ 103,405
For The Three Months Ended March	31,	2016									
Revenue (a)	\$	34,196	\$ 39,132	\$ 3,983	\$ 3,634	\$	12,123	\$	7,956	\$ 203	\$ 101,227
As of March 31, 2017											
Long-lived assets, net of accumulated depreciation and amortization (b)	\$	1,228	\$ 4,185	\$ 2,356	\$ 288	\$	244	\$	640	\$ 	\$ 8,941
Net assets	\$	8,297	\$ 10,711	\$ 6,516	\$ 3,583	\$	8,766	\$	4,114	\$ (152)	\$ 41,835
As of March 31, 2016											
Long-lived assets, net of accumulated depreciation and amortization (b)	\$	1,684	\$ 4,191	\$ 2,736	\$ 623	\$	167	\$	548	\$ _	\$ 9,949
Net assets	\$	15,771	\$ 10,046	\$ 9,683	\$ 8,632	\$	8,211	\$	3,752	\$ (58)	\$ 56,037

(a) Revenue by geographic region disclosed above is net of any inter-segment revenue and, therefore, represents only revenue from external customers according to the location of the operating subsidiary.

(b) Comprised of property and equipment and goodwill. Corporate assets are included in the United States.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") should be read in conjunction with the Condensed Consolidated Financial Statements and the notes thereto, included in Item 1 of this Form 10-Q. The reader should also refer to the Consolidated Financial Statements and notes of Hudson Global, Inc. and its subsidiaries (the "Company") filed in its Annual Report on Form 10-K for the year ended December 31, 2016. This MD&A contains forward-looking statements. Please see "FORWARD-LOOKING STATEMENTS" for a discussion of the uncertainties, risks and assumptions associated with these statements. This MD&A also uses the non-generally accepted accounting principle measure of earnings before interest, taxes, depreciation and amortization ("EBITDA"). See Note 17 of this Form 10-Q to the Condensed Consolidated Financial Statements for EBITDA segment reconciliation information.

This MD&A includes the following sections:

- Executive Overview
- Results of Operations
- Liquidity and Capital Resources
- Contingencies
- Recent Accounting Pronouncements
- Critical Accounting Policies
- Forward-Looking Statements

### **Executive Overview**

The Company has expertise in recruiting mid-level professional talent across all management disciplines in a wide range of industries. The Company matches clients and candidates to address client needs on a part time, full time and interim basis. Part of that expertise is derived from research on hiring trends and the Company's clients' current successes and challenges with their staff. This research has helped enhance the Company's understanding about the number of new hires that do not meet its clients' long-term goals, the reasons why, and the resulting costs to the Company's clients. With operations in 13 countries and relationships with specialized professionals around the globe, the Company brings a strong ability to match talent with opportunities by assessing, recruiting, developing and engaging the best and brightest people for the Company's clients. The Company combines broad geographic presence, world-class talent solutions and a tailored, consultative approach to help businesses and professionals achieve maximum performance. The Company's focus is to continually upgrade its service offerings, delivery capability and assessment tools to make candidates more successful in achieving its clients' business requirements.

The Company's proprietary frameworks, assessment tools and leadership development programs, coupled with its broad geographic footprint, have allowed the Company to design and implement regional and global recruitment solutions that the Company believes greatly enhance the quality of its clients' hiring.

To accelerate the implementation of the Company's strategy, the Company engaged in the following initiatives:

- Investing in the core businesses and practices that present the greatest potential for profitable growth.
- Facilitating growth and development of the global RPO business.
- Building and differentiating the Company's brand through its unique talent solutions offerings.
- Improving further the Company's cost structure and efficiency of its support functions and infrastructure.

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### **Current Market Conditions**

Economic conditions in most of the world's major markets remain mixed. In the U.K., the referendum to exit the European Union (commonly referred to as "Brexit") adversely impacted global markets, including currencies, and resulted in a decline in the value of the British pound as compared to the U.S. dollar. A weaker British pound compared to the U.S. dollar during a reporting period causes local currency results of the Company's U.K. operations to be translated into fewer U.S. dollars. The Company's U.K. operations, future financial performance and translation of results may be affected, in part, by the outcome of tariff, trade, regulatory, and other negotiations as the U.K. negotiates its exit from the European Union.

Conditions in Continental Europe have shown improvement with GDP growth in most of the major markets, as well as forecasted GDP growth for the remainder of 2017. Australia faces a modest growth outlook for the remainder of 2017, while the outlook for Asia is uncertain given China's growth outlook.

The Company closely monitors the economic environment and business climate in its markets and responds accordingly. At this time, the Company is unable to accurately predict the outcome of these events or changes in general economic and political conditions and their effect on the demand for the Company's services.

### **Financial Performance**

The Company achieved positive financial performance for the first quarter of 2017 in most of the major markets in which it operates. On a constant currency basis, for the three months ended March 31, 2017, revenue increased by \$5.3 million, or 5.4%, and gross margin increased by \$2.4 million, or 6.0%, respectively, compared to the same period in 2016.

The increases in revenue and gross margin were driven by strong results in Australia, New Zealand, the Americas and Continental Europe and partially offset by declines in revenue and gross margin in the U.K. and China.

The following is a summary of the highlights for the three months ended March 31, 2017 and 2016. This summary should be considered in the context of the additional disclosures in this MD&A which further highlight the results by segment.

- Revenue was \$103.4 million for the three months ended March 31, 2017, compared to \$101.2 million for the same period in 2016, an increase of \$2.2 million, or 2.2%.
  - On a constant currency basis, the Company's revenue increased \$5.3 million, or 5.4%, mainly due to increases in contracting and permanent recruitment revenue of \$2.8 million and \$2.2 million, (up 4.4% and 8.4%, respectively, compared to the same period in 2016).
- Gross margin was \$42.4 million for the three months ended March 31, 2017, compared to \$41.3 million for the same period in 2016, an increase of \$1.2 million, or 2.8%.
  - On a constant currency basis, gross margin increased \$2.4 million, or 6.0%, mainly due to an increase in permanent recruitment and talent management gross margin of \$2.2 million and \$0.3 million (up 8.8% and 4.9%, respectively, compared to the same period in 2016) partially offset by a decrease of \$0.3 million in contracting gross margin (down 3.1% compared to the same period in 2016).
- Selling, general and administrative expenses and other non-operating income (expense) ("SG&A and Non-Op") were \$42.7 million for the three months ended March 31, 2017, compared to \$43.8 million for the same period in 2016, a decrease of \$1.1 million, or 2.6%.
  - On a constant currency basis, SG&A and Non-Op increased \$0.1 million, or 0.2%. SG&A and Non-Op, as a percentage of revenue, were 41.2% for the three months ended March 31, 2017, compared to 43.4% for the same period in 2016.
- Business reorganization was \$0.2 million for the three months ended March 31, 2017, compared to \$0.6 million for the same period in 2016, a decrease of approximately \$0.4 million. On a constant currency basis, business reorganization decreased \$0.4 million.
- EBITDA loss was \$0.4 million for the three months ended March 31, 2017, compared to EBITDA loss of \$3.2 million for the same period in 2016, an increase in EBITDA of \$2.7 million. On a constant currency basis, EBITDA increased \$2.7 million.
- Net loss was \$1.3 million for the three months ended March 31, 2017, compared to net loss of \$3.5 million for the same period in 2016, a decrease in net loss of \$2.2 million. On a constant currency basis, net loss decreased \$2.2 million.



# **Constant Currency**

The Company operates on a global basis, with the majority of its gross margin generated outside of the U.S. Accordingly, fluctuations in foreign currency exchange rates can affect the Company's results of operations. For the discussion of reportable segment results of operations, the Company uses constant currency information. Constant currency compares financial results between periods as if exchange rates had remained constant period-over-period. The Company defines the term "constant currency" to mean that financial data for a previously reported period are translated into U.S. dollars using the same foreign currency exchange rates that were used to translate financial data for the current period. The Company's management reviews and analyzes business results in constant currency and believes these results better represent the Company's underlying business trends. Changes in foreign currency exchange rates generally impact only reported earnings.

Changes in revenue, gross margin, SG&A and Non-Op, business reorganization, operating income (loss), net income (loss) and EBITDA (loss) from continuing operations include the effect of changes in foreign currency exchange rates. The tables below summarize the impact of foreign currency exchange adjustments on the Company's operating results for the three months ended March 31, 2017 and 2016.

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	Three Months Ended March 31,   2017 2016												
		2017			2016								
		As		As		Currency		Constant					
\$ in thousands		reported		reported		translation		currency					
Revenue:													
Hudson Americas	\$	4,315	\$	3,837	\$	9	\$	3,846					
Hudson Asia Pacific		59,710		51,071		1,852		52,923					
Hudson Europe		39,380		46,319		(5,006)		41,313					
Total	\$	103,405	\$	101,227	\$	(3,145)	\$	98,082					
Gross margin:													
Hudson Americas	\$	3,836	\$	3,341	\$	8	\$	3,349					
Hudson Asia Pacific		19,735		18,771		353		19,124					
Hudson Europe		18,861		19,150		(1,576)		17,574					
Total	\$	42,432	\$	41,262	\$	(1,215)	\$	40,047					
SG&A and Non-Op (a):													
Hudson Americas	\$	3,589	\$	3,195	\$	7	\$	3,202					
Hudson Asia Pacific		20,411		19,745		388		20,133					
Hudson Europe		17,707		19,057		(1,612)		17,445					
Corporate		943		1,782				1,782					
Total	\$	42,650	\$	43,779	\$	(1,217)	\$	42,562					
Business reorganization:			-										
Hudson Americas	\$	(92)	\$	(16)	\$		\$	(16)					
Hudson Asia Pacific		—		197		2		199					
Hudson Europe		336		484		(43)		441					
Corporate		(22)		(28)		—		(28)					
Total	\$	222	\$	637	\$	(41)	\$	596					
Operating income (loss):													
Hudson Americas	\$	392	\$	206	\$	(1)	\$	205					
Hudson Asia Pacific		(313)		(833)		(56)		(889)					
Hudson Europe		958		(240)		107		(133)					
Corporate		(1,762)		(2,838)		—		(2,838)					
Total	\$	(725)	\$	(3,705)	\$	50	\$	(3,655)					
Net income (loss), consolidated	\$	(1,314)	\$	(3,487)	\$	7	\$	(3,480)					
EBITDA (loss) from continuing operations (b):								<u> </u>					
Hudson Americas	\$	334	\$	162	\$	_	\$	162					
Hudson Asia Pacific		(726)		(1,231)		(55)		(1,286)					
Hudson Europe		880		(330)		82		(248)					
Corporate		(928)		(1,755)				(1,755)					
Total	\$	(440)	<b>.</b>	(3,154)	<u>_</u>	27	\$	(3,127)					

(a) SG&A and Non-Op is a measure that management uses to evaluate the segments' expenses, which include the following captions on the Condensed Consolidated Statement of Operations: Selling, general and administrative expenses; and other income (expense), net. Corporate management service allocations are included in the segments' other income (expense).

(b) See EBITDA reconciliation in the following section.

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# Use of EBITDA (Non-GAAP measure)

Management believes EBITDA is a meaningful indicator of the Company's performance that provides useful information to investors regarding the Company's financial condition and results of operations. Management also considers EBITDA to be the best indicator of operating performance and most comparable measure across the regions in which the Company operates. Management also uses this measure to evaluate capital needs and working capital requirements. EBITDA should not be considered in isolation or as a substitute for operating income, or net income prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") or as a measure of the Company's profitability. EBITDA is derived from net income (loss) adjusted for the provision for (benefit from) income taxes, interest expense (income), and depreciation and amortization.

The reconciliation of EBITDA to the most directly comparable GAAP financial measure is provided in the table below:

	Three Mo	ths En	ded
	Marc	ch 31,	
\$ in thousands	 2017		2016
Net income (loss)	\$ (1,314)	\$	(3,487)
Adjustment for income (loss) from discontinued operations, net of income taxes	35		83
Income (loss) from continuing operations	\$ (1,349)	\$	(3,570)
Adjustments to net income (loss) from continuing operations			
Provision for (benefit from) income taxes	155		(326)
Interest expense, net	88		54
Depreciation and amortization expense	 666		688
Total adjustments from net income (loss) to EBITDA (loss)	909		416
EBITDA (loss) from continuing operations	\$ (440)	\$	(3,154)

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# **Contracting Data**

The following table sets forth the Company's contracting revenue, gross margin, and gross margin as a percentage of revenue for the three months ended March 31, 2017 and 2016.

		Three Months I	Ended	l March 31,	
	 2017			2016	
\$ in thousands	 As reported	 As reported		Currency translation	Constant currency
CONTRACTING DATA (a):					
Revenue:					
Hudson Americas	\$ 396	\$ 365	\$	—	\$ 365
Hudson Asia Pacific	43,999	35,713		1,676	37,389
Hudson Europe	22,058	29,778		(3,880)	25,898
Total	\$ 66,453	\$ 65,856	\$	(2,204)	\$ 63,652
Gross margin:					
Hudson Americas	\$ 64	\$ 45	\$	—	\$ 45
Hudson Asia Pacific	5,037	4,374		201	4,575
Hudson Europe	2,927	4,215		(545)	3,670
Total	\$ 8,028	\$ 8,634	\$	(344)	\$ 8,290
Gross margin as a percentage of revenue:					
Hudson Americas	16.2%	12.3%		N/A	12.3%
Hudson Asia Pacific	11.4%	12.2%		N/A	12.2%
Hudson Europe	13.3%	14.2%		N/A	14.2%
Total	 12.1%	 13.1%		N/A	 13.0%

(a) Contracting gross margin and gross margin as a percentage of revenue are shown to provide additional information regarding the Company's ability to manage its cost structure and to provide further comparability relative to the Company's peers. Contracting gross margin is derived by deducting the direct costs of contracting from contracting revenue. The Company's calculation of gross margin may differ from that of other companies. See Note 5 to the Condensed Consolidated Financial Statements for direct costs and gross margin information.

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# **Results of Operations**

# Hudson Americas (reported currency)

# Revenue

			Thre	e Months	Ende	ed March 31,	
	2017 2016 Change in					Change in	
\$ in millions	As repor	As reported		reported		amount	Change in %
Hudson Americas							
Revenue	\$	4.3	\$	3.8	\$	0.5	12.5%

For the three months ended March 31, 2017, permanent recruitment revenue increased \$0.4 million, or 12.8%, as a result of growth in RPO, as compared to the same period in 2016. The increase was attributable to growth of existing RPO clients and new business implementations.

# Gross Margin

	Three Months Ended March 31,										
		2017		2017		2017 2016		2016		Change in	
\$ in millions	As	reported	A	s reported		amount	Change in %				
Hudson Americas											
Gross margin	\$	3.8	\$	3.3	\$	0.5	14.8%				
Gross margin as a percentage of revenue		88.9%		87.1%		N/A	N/A				
Contracting gross margin as a percentage of contracting revenue		16.2%		12.3%		N/A	N/A				

For the three months ended March 31, 2017, permanent recruitment gross margin increased \$0.5 million, or 14.6%, as a result of growth in RPO, as compared to the same period in 2016.

For the three months ended March 31, 2017, total gross margin as a percentage of revenue was 88.9%, as compared to 87.1% for the same period in 2016. The increase was attributable to the same factors as described above for revenue.

# SG&A and Non-Op

	Three Months Ended March 31,								
	2017		2016		2017 2016		C	hange in	
\$ in millions	As reported		As reported		s reported amount		Change in %		
Hudson Americas									
SG&A and Non-Op	\$	3.6	\$	3.2	\$	0.4	12.3%		
SG&A and Non-Op as a percentage of revenue		83.2%		83.3%		N/A	N/A		

For the three months ended March 31, 2017, SG&A and Non-Op increased \$0.4 million, or 12.3%, as compared to the same period in 2016 due to higher costs of service delivery teams attributable to the growth in RPO revenue discussed above.

# **Business Reorganization**

For the three months ended March 31, 2017, business reorganization was a credit of \$0.1 million, as compared to \$0.0 million for the same period in 2016.

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# **Operating Income and EBITDA**

	Three Months Ended March 31,								
		2017		2017		2016		hange in	
\$ in millions	As	As reported		As reported		amount	Change in %		
Hudson Americas									
Operating income (loss)	\$	0.4	\$	0.2	\$	0.2	90.3%		
EBITDA (loss)	\$	0.3	\$	0.2	\$	0.2	106.2%		
EBITDA (loss) as a percentage of revenue		7.7%		4.2%		N/A	N/A		

For the three months ended March 31, 2017, EBITDA was \$0.3 million, or 7.7% of revenue, as compared to EBITDA of \$0.2 million, or 4.2% of revenue, for the same period in 2016. The increase in EBITDA for the three months ended March 31, 2017, was principally due to the increase in gross margin partially offset by the increase in SG&A and Non-Ops.

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# Hudson Asia Pacific (constant currency)

# Revenue

		Three Months Ended March 31,								
		2017		2016						
		As		Constant		hange in				
\$ in millions	re	ported	currency		a	mount	Change in %			
Hudson Asia Pacific										
Revenue	\$	59.7	\$	52.9	\$	6.8	12.8%			

For the three months ended March 31, 2017, contracting revenue increased \$6.6 million, or 17.7%, as compared to the same period in 2016. For the three months ended March 31, 2017, permanent recruitment revenue increased \$0.2 million, or 1.2%, as compared to the same period in 2016.

In Australia, revenue increased \$5.7 million, or 14.0%, for the three months ended March 31, 2017, as compared to the same period in 2016. The increase was primarily in contracting revenue, which increased \$5.6 million, or 17.7%, for the three months ended March 31, 2017, as compared to the same period in 2016. The increases in contracting revenue for the three months ended March 31, 2017 were in the Company's government and professional services sectors, partially offset by a decline in banking and finance and other sectors.

In Asia, revenue was flat for the three months ended March 31, 2017, as compared to the same period in 2016. During the three months ended March 31, 2017, the business continued to stabilize in contrast to the significant declines experienced in 2016. Revenue growth in Hong Kong was partially offset by declines in Singapore and China for the three months ended March 31, 2017, as compared to the same period in 2016.

### **Gross Margin**

	2017		2016				
		As		0		C <b>hange in</b>	
\$ in millions	rep	orted		currency		amount	Change in %
Hudson Asia Pacific							
Gross margin	\$	19.7	\$	19.1	\$	0.6	3.2%
Gross margin as a percentage of revenue		33.1%		36.1%		N/A	N/A
Contracting gross margin as a percentage of contracting revenue		11.4%		12.2%		N/A	N/A

For the three months ended March 31, 2017, contracting and permanent recruitment gross margin increased \$0.5 million and \$0.1 million, or 10.1% and 1.0%, respectively, as compared to the same period in 2016.

In Australia, gross margin increased \$0.3 million, or 2.9%, for the three months ended March 31, 2017, as compared to the same period in 2016. The increase was primarily in contracting and talent management with gross margins increasing \$0.3 million and \$0.1 million, or 7.7% and 5.7%, respectively, for the three months ended March 31, 2017, as compared to the same period in 2016.

In Asia, gross margin remained flat for the three months ended March 31, 2017, as compared to the same period in 2016. Gross margin decreases in China and Singapore were partially offset by an increase in Hong Kong.

Total gross margin as a percentage of revenue was 33.1% for the three months ended March 31, 2017, as compared to 36.1% for the same period in 2016. The decrease in total gross margin as a percentage of revenue for the three months ended March 31, 2017 resulted from a decline in the permanent recruitment gross margin as a percentage of total gross margin and a decline in the contracting gross margin percentage as compared to the same period in 2016.

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### SG&A and Non-Op

	2017		2	016			
	Α	s	Co	nstant	Ch	ange in	
\$ in millions	repo	rted	cui	rency	ar	nount	Change in %
Hudson Asia Pacific							
SG&A and Non-Op	\$	20.4	\$	20.1	\$	0.3	1.4%
SG&A and Non-Op as a percentage of revenue		34.2%		38.0%		N/A	N/A

For the three months ended March 31, 2017, SG&A and Non-Op increased \$0.3 million, or 1.4%, as compared to the same period in 2016. The increase was primarily due to higher sales and addelivery staff costs partially offset by lower support costs and corporate administrative charges.

For the three months ended March 31, 2017, SG&A and Non-Op, as a percentage of revenue, was 34.2%, as compared to 38.0% for the same period in 2016. The decrease in SG&A and Non-Op, as a percentage of revenue, was principally due to revenue growth exceeding the change in SG&A and Non-Ops.

### **Business Reorganization**

For the three months ended March 31, 2017, the Company did not incur any business reorganization, as compared to \$0.2 million for the same period in 2016. Business reorganization in the 2016 were primarily due to severance costs.

### **Operating Income and EBITDA**

	 2017	2016				
\$ in millions	As reported		Constant currency		1ange in mount	Change in %
Hudson Asia Pacific						
Operating income (loss)	\$ (0.3)	\$	(0.9)	\$	0.6	(64.8)%
EBITDA (loss)	\$ (0.7)	\$	(1.3)	\$	0.6	(43.5)%
EBITDA (loss) as a percentage of revenue	(1.2)%		(2.4)%		N/A	N/A

For the three months ended March 31, 2017, EBITDA loss was \$0.7 million, or 1.2% of revenue, as compared to EBITDA loss of \$1.3 million, or 2.4% of revenue, for the same period in 2016. The decrease in EBITDA loss for the three months ended March 31, 2017 was principally due to the increase in gross margin and decline in business reorganization partially offset by an increase in SG&A and Non-Op expense.

For the three months ended March 31, 2017, operating loss was \$0.3 million, as compared to operating loss of \$0.9 million for the same period in 2016. The difference between operating income (loss) and EBITDA (loss) for the three months ended March 31, 2017 and 2016 was principally due to corporate management fees, foreign currency gains and losses and depreciation.

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# Hudson Europe (constant currency)

#### Revenue

	Three Months Ended March 31,									
		2017		2016						
		As		onstant	stant Change in					
\$ in millions	re	eported	currency		a	mount	Change in %			
Hudson Europe										
Revenue	\$	39.4	\$	41.3	\$	(1.9)	(4.7)%			

For the three months ended March 31, 2017, contracting revenue decreased \$3.8 million, or 14.8%, as compared to the same period in 2016. The decline was partially offset by increases in permanent recruitment and talent management revenue of \$1.6 million and \$0.2 million, or 16.3% and 3.8%, respectively, as compared to the same period in 2016.

In the U.K., for the three months ended March 31, 2017, revenue decreased \$4.4 million, or 15.0%, to \$25.2 million, from \$29.6 million for the same period in 2016. For the three months ended March 31, 2017, the decrease in revenue in the U.K. was driven by a decline in contracting revenue of \$4.4 million, or 17.8%, as compared to the same period in 2016, primarily a result of reduced demand from large financial services contracting clients.

In Continental Europe, total revenue was \$14.2 million for the three months ended March 31, 2017, as compared to \$11.7 million for the same period in 2016, an increase of \$2.5 million, or 21.5%.

#### **Gross Margin**

	Three Months Ended March 31,							
	 2017		2016					
\$ in millions	As reported		Constant currency	Change in amount		Change in %		
Hudson Europe								
Gross margin	\$ 18.9	\$	17.6	\$	1.3	7.3%		
Gross margin as a percentage of revenue	47.9%		42.5%		N/A	N/A		
Contracting gross margin as a percentage of contracting revenue	13.3%		14.2%		N/A	N/A		

For the three months ended March 31, 2017, permanent recruitment and talent management gross margin increased \$1.6 million and \$0.3 million, or 17.3% and 6.4%, respectively, as compared to the same period in 2016. The increase was partially offset by a decline in contracting gross margin of \$0.7 million, or 20.2%, as compared to the same period in 2016.

In the U.K., total gross margin for the three months ended March 31, 2017 decreased \$0.9 million, or 11.1%, as compared to the same period in 2016. Contracting gross margin declined \$0.9 million or 25.6%, partially offset by an increase in permanent recruitment gross margin of \$0.1 million, or 1.9%, for the three months ended March 31, 2017, as compared to 2016.

In Continental Europe, for the three months ended March 31, 2017, total gross margin increased \$2.2 million, or 22.4%, as compared to the same period in 2016. Permanent recruitment, talent management and contracting gross margins increased \$1.6 million, \$0.3 million and \$0.1 million, or 29.7%, 7.4% and 66.8%, respectively, for the three months ended March 31, 2017, as compared to the same period in 2016.

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### SG&A and Non-Op

	Three Months Ended March 31,						
	20	017		2016			
	I	As	С	onstant	С	hange in	
\$ in millions	rep	orted	cu	rrency	á	amount	Change in %
Hudson Europe							
SG&A and Non-Op	\$	17.7	\$	17.4	\$	0.3	1.5%
SG&A and Non-Op as a percentage of revenue		45.0%		42.2%		N/A	N/A

For the three months ended March 31, 2017, SG&A and Non-Op increased \$0.3 million, or 1.5%, as compared to the same period in 2016. The increase in SG&A and Non-Op is a result of higher staff costs in Continental Europe partially offset by lower staff costs in the U.K.

For the three months ended March 31, 2017, SG&A and Non-Op, as a percentage of revenue, was 45.0%, as compared to 42.2% for the same period in 2016. The increase in SG&A and Non-Op, as a percentage of revenue, for the three months ended March 31, 2017 was principally due to the factors noted above.

## **Business Reorganization**

For the three months ended March 31, 2017, business reorganization was \$0.3 million, as compared to \$0.4 million for the same period in 2016. The business reorganization incurred for the three months ended March 31, 2017 was primarily due to changes in lease exit cost estimates in the U.K.

## **Operating Income and EBITDA**

		Three Months Ended March 31,					
	-	2017		2016	2016		
\$ in millions		As reported		Constant currency		hange in Imount	Change in %
Hudson Europe	_						
Operating income (loss)	<u>e</u>	\$ 1.0	\$	(0.1)	\$	1.1	N/A
EBITDA (loss)	9	\$ 0.9	\$	(0.2)	\$	1.1	N/A
EBITDA (loss) as a percentage of revenue		2.29	6	(0.6)%		N/A	N/A

For the three months ended March 31, 2017, EBITDA was \$0.9 million, or 2.2% of revenue, as compared to EBITDA loss of \$0.2 million, or 0.6% of revenue, for the same period in 2016. The increase in EBITDA for the three months ended March 31, 2017, as compared to the same period in 2016, was principally due to an increase in gross margin partially offset by higher SG&A and Non-Op expense .

For the three months ended March 31, 2017, operating income was \$1.0 million, as compared to operating loss of \$0.1 million for the same period in 2016. The differences between operating income and EBITDA for the three months ended March 31, 2017 and 2016 were principally due to corporate management fees and depreciation.

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#### The following are discussed in reported currency

### Corporate Expenses, Net of Corporate Management Fee Allocations

Corporate expenses were \$0.9 million for the three months ended March 31, 2017, as compared to \$1.8 million for the same period in 2016, a decrease of \$0.8 million. The decrease for the three months ended March 31, 2017, was principally due to a reduction in professional fees and staff costs partially offset by lower corporate allocations to our business operations.

#### **Depreciation and Amortization Expense**

Depreciation and amortization remained flat at \$0.7 million for the three months ended March 31, 2017 and 2016.

#### Interest Expense, Net of Interest Income

Interest expense remained flat at \$0.1 million for the three months ended March 31, 2017 and 2016.

## Provision for (Benefit from) Income Taxes

The provision for income taxes for the three months ended March 31, 2017 was \$0.2 million on \$1.2 million of pre-tax loss from continuing operations, as compared to a benefit for income tax of \$0.3 million on \$3.9 million of pre-tax loss from continuing operations for the same period in 2016. The effective tax rate for the three months ended March 31, 2017 was negative 13.0%, as compared to positive 8.4% for the same period in 2016. For the three months ended March 31, 2017, the effective tax rate differed from the U.S. Federal statutory rate of 35% primarily due to the inability of the Company to recognize tax benefits on certain losses until positive earnings are achieved in the U.S. and certain other foreign jurisdictions, non-deductible expenses, and variations from the U.S. tax rate in foreign jurisdictions.

## Net Income (Loss)

Net loss was \$1.3 million for the three months ended March 31, 2017, as compared to net loss of \$3.5 million for the same period in 2016, a decrease in net loss of \$2.2 million. Basic and diluted loss per share were \$0.04 for the three months ended March 31, 2017, as compared to basic and diluted loss per share of \$0.10 for the same period in 2016.

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# Liquidity and Capital Resources

As of March 31, 2017, cash and cash equivalents totaled \$14.8 million, as compared to \$21.3 million as of December 31, 2016. The following table summarizes the Company's cash flow activities for the three months ended March 31, 2017 and 2016:

	For the Three Months Ended March 31,			
\$ in millions		2017		2016
Net cash provided by (used in) operating activities	\$	(9.0)	\$	(5.8)
Net cash provided by (used in) investing activities		(0.4)		(0.6)
Net cash provided by (used in) financing activities		2.6		0.4
Effect of exchange rates on cash and cash equivalents		0.2		0.3
Net increase (decrease) in cash and cash equivalents	\$	(6.5)	\$	(5.7)

# Cash Flows from Operating Activities

For the three months ended March 31, 2017, net cash used in operating activities was \$9.0 million, as compared to \$5.8 million net cash used in operating activities for the same period in 2016, an increase in net cash used in operating activities of \$3.2 million. The change in net cash used in operating activities resulted principally from an increase in accounts receivables, resulting from the growth in revenue during the three months ended March 31, 2017 as compared to the same period in 2016. For the three months ended March 31, 2017, net cash used in operating activities from discontinued operations was \$0.1 million, as compared to \$0.2 million for the same period in 2016.

# **Cash Flows from Investing Activities**

For the three months ended March 31, 2017, net cash used in investing activities was \$0.4 million, as compared to \$0.6 million of net cash used in investing activities for the same period in 2016. The decrease in net cash used in investing activities was due to lower capital expenditures during the three months ended March 31, 2017 as compared to the same period in 2016.

# **Cash Flows from Financing Activities**

For the three months ended March 31, 2017, net cash provided by financing activities was \$2.6 million, as compared to net cash provided by financing activities of \$0.4 million for the same period in 2016, an increase in net cash provided by financing activities of \$2.2 million. The increase in net cash provided by financing activities was primarily attributable to the prior year cash dividends and the repurchase of common stock partially offset by reduced net borrowings in the three months ended March 31, 2017, as compared to the same period in 2016.

### **Credit Agreements**

# Receivables Finance Agreement with Lloyds Bank Commercial Finance Limited and Lloyds Bank PLC

On August 1, 2014, the Company's U.K. subsidiary ("U.K. Borrower") entered into a receivables finance agreement for an asset-based lending funding facility (the "Lloyds Agreement") with Lloyds Bank PLC and Lloyds Bank Commercial Finance Limited (together, "Lloyds"). Until September 15, 2016, the Lloyds Agreement provided the U.K. Borrower with the ability to borrow up to \$18.8 million (£15.0 million), at which time the U.K. Borrower entered into an amendment to the Lloyds Agreement that reduced the borrowing limit to \$15.1 million (£12.0 million). Extensions of credit are based on a percentage of the eligible accounts receivable less required reserves from the Company's U.K. operations. The initial term was two years with renewal periods every three months thereafter. Borrowings under this facility are secured by substantially all of the assets of the U.K. Borrower.

The credit facility under the Lloyds Agreement contains two tranches. The first tranche is a revolving facility based on the billed contracting and permanent recruitment activities in the U.K. operations ("Lloyds Tranche A"). The borrowing limit of Lloyds Tranche A is \$14.4 million (£11.5 million) and is based on 83% of eligible billed contracting and permanent recruitment receivables. The second tranche is a revolving facility that is based on the unbilled work-in-progress (as defined under the receivables finance agreement) activities in the Company's U.K. operations ("Lloyds Tranche B"). The borrowing limit of Lloyds Tranche B is \$0.6 million (£0.5 million) and is based on 25% of eligible work-in-progress from permanent recruitment activities. For both tranches, borrowings may be made with an interest rate based on a base rate as determined by Lloyds Bank PLC, based on the Bank of England base rate, plus 1.75%.

The Lloyds Agreement contains various restrictions and covenants including (1) that true credit note dilution may not exceed 5%, measured at audit on a regular basis; (2) debt turn may not exceed 55 days over a three month rolling period; (3) dividends by the U.K. Borrower to the Company are restricted to the value of post-tax profits; and (4) at the end of each month, there must be a minimum excess availability of \$2.5 million (£2.0 million).

The details of the Lloyds Agreement as of March 31, 2017 were as follows:

\$ in millions	Μ	March 31, 2017	
Borrowing capacity	\$	8.1	
Less: outstanding borrowing		(3.1)	
Additional borrowing availability	\$	5.0	
Interest rates on outstanding borrowing		2.00%	

The Company was in compliance with all financial covenants under the Lloyds Agreement as of March 31, 2017.

#### Facility Agreement with National Australia Bank Limited

On October 30, 2015, Hudson Global Resources (Aust) Pty Limited ("Hudson Australia") and Hudson Global Resources (NZ) Limited ("Hudson New Zealand"), both subsidiaries of the Company, entered into a Finance Agreement, dated as of October 27, 2015 (the "Finance Agreement"), with National Australia Bank Limited ("NAB"), a NAB Corporate Receivables Facility Agreement, dated as of October 27, 2015 (the "Australian Receivables Agreement"), with NAB and a BNZ Corporate Receivables Facility Agreement, dated as of October 27, 2015 (the "New Zealand Receivables Agreement"), with Bank of New Zealand ("BNZ").

The Finance Agreement provides a bank guarantee facility of up to \$2.3 million (AUD 3.0 million) for Hudson Australia and Hudson New Zealand. The Finance Agreement matures and becomes due and payable on October 27, 2018. A fee equal to 1.5% per annum will be charged on each bank guarantee issued under the Finance Agreement. The Finance Agreement bears a fee, payable semiannually in arrears, equal to 0.3% per annum of NAB's commitment under the Finance Agreement.

The Australian Receivables Agreement provides a receivables facility of up to \$19.1 million (AUD 25.0 million) for Hudson Australia, which is based on an agreed percentage of eligible accounts receivable, and of which up to \$3.1 million (AUD 4.0 million) may be used to support the working capital requirements of operations in China, Hong Kong and Singapore. The Australian Receivables Agreement does not have a stated maturity date and can be terminated by Hudson Australia or NAB upon 90 days written notice. Borrowings under the Australian Receivables Agreement may be made with an interest rate based on a market rate plus a margin of 1.5% per annum. The Australian Receivable Agreement bears a fee, payable monthly in advance, equal to \$5 thousand (AUD 6 thousand) per month.

The New Zealand Receivables Agreement provides a receivables facility of up to \$3.5 million (NZD 5.0 million) for Hudson New Zealand, which is based on an agreed percentage of eligible accounts receivable. The New Zealand Receivables Agreement does not have a stated maturity date and can be terminated by Hudson New Zealand or BNZ upon 90 days written notice. Borrowings under the New Zealand Receivables Agreement may be made with an interest rate based on a market rate. The New Zealand Receivables Agreement bears a fee, payable monthly in advance, equal to \$1 thousand (NZD 1 thousand) per month.

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The details of the Finance Agreement, Australian Receivables Agreement and New Zealand Receivables Agreement as of March 31, 2017 were as follows:

\$ in millions	March 31, 2017
Finance Agreement:	
Financial guarantee capacity	\$ 2.3
Less: outstanding financial guarantees	(2.0)
Additional availability for financial guarantees	\$ 0.3
Interest rates on outstanding financial guarantees	1.50%
Australian Receivables Agreement:	
Borrowing capacity	\$ 14.9
Less: outstanding borrowing	(8.1)
Additional borrowing availability	\$ 6.8
Interest rates on outstanding borrowing	 3.19%
New Zealand Receivables Agreement	

New Zealand Receivables Agreement.	
Borrowing capacity	\$ 2.2
Less: outstanding borrowing	(0.1)
Additional borrowing availability	\$ 2.1
Interest rates on outstanding borrowing	 3.99%

Amounts owing under the Finance Agreement, the Australian Receivables Agreement and the New Zealand Receivables Agreement are secured by substantially all of the assets of Hudson Australia and Hudson New Zealand. Each of the Finance Agreement, the Australian Receivables Agreement and the New Zealand Receivables Agreement contains various restrictions and covenants applicable to Hudson Australia and Hudson New Zealand, including: a requirement that Hudson Australia and Hudson New Zealand maintain (1) a minimum Fixed Charge Coverage Ratio (as defined in the NAB Facility Agreement) of 1.50x as of the last day of each calendar quarter; and (2) a minimum Receivables Ratio (as defined by the NAB Facility Agreement) of 1.20x.

The Company was in compliance with all financial covenants under the NAB Facility Agreement as of March 31, 2017.

## **Other Credit Agreements**

The Company also has lending arrangements with local banks through its subsidiaries in Belgium and Singapore. The Belgium subsidiary has a \$1.1 million ( $\in$ 1.0 million) overdraft facility. Borrowings under the Belgium lending arrangements may be made with an interest rate based on the one-month EURIBOR plus a margin, and was 2.75% as of March 31, 2017. The lending arrangement in Belgium has no expiration date and can be terminated with a 15-day notice period.

In Singapore, the Company's subsidiary can borrow up to \$0.1 million (SGD 0.2 million) for working capital purposes. Interest on borrowings under the Singapore overdraft facility is based on the Singapore Prime Rate plus a margin of 1.75%, and it was 6.00% on March 31, 2017. The Singapore overdraft facility expires annually each August, but can be renewed for one-year periods at that time. As of March 31, 2017, the Singapore overdraft facility had outstanding borrowings of \$70 thousand (SGD 97 thousand) and additional borrowings availability of \$74 thousand (SGD 103 thousand).

The average aggregate monthly outstanding borrowings for the credit agreements above was \$11.0 million for the three months ended March 31, 2017. The weighted average interest rate on all outstanding borrowings for the three months ended March 31, 2017 was 3.04%.

The Company continues to use the aforementioned credit to support its ongoing global working capital requirements, capital expenditures and other corporate purposes and to support letters of credit. Letters of credit and bank guarantees are used primarily to support office leases.

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# **Liquidity Outlook**

As of March 31, 2017, the Company had cash and cash equivalents on hand of \$14.8 million, supplemented by additional borrowing availability of \$15.0 million under the Lloyds Agreement, the NAB Facility Agreement and other lending arrangements in Belgium and Singapore. The Company believes that it has sufficient liquidity to satisfy its needs through at least the next 12 months, based on the Company's total liquidity as of March 31, 2017. The Company's near-term cash requirements during 2017 are primarily related to funding operations, restructuring actions, investing in capital expenditures and repurchasing shares. For the full year 2017, the Company expects to make capital expenditures of approximately \$2.5 million to \$3.5 million and payments in connection with previous years restructuring actions of \$2.0 million to \$2.5 million.

As of March 31, 2017, \$3.1 million of the Company's cash and cash equivalents noted above were held in the U.S. and the remainder were held outside the U.S., primarily in Belgium (\$2.7 million), Mainland China (\$2.2 million), Spain (\$2.0 million), the U.K. (\$1.9 million) and France (\$1.0 million). The majority of the Company's offshore cash is available to it as a source of funds, net of any tax obligations or assessments. Unrepatriated cumulative earnings of certain foreign subsidiaries are considered to be invested indefinitely outside of the U.S., except where the Company is able to repatriate these earnings to the U.S. without a material incremental tax provision. In managing its day-to-day liquidity and its capital structure, the Company does not rely on the unrepatriated earnings as a source of funds. The Company has not provided for U.S. Federal income or foreign withholding taxes on these undistributed foreign earnings because a distribution of these foreign earnings with material incremental tax provision is unlikely to occur in the foreseeable future. It is not practicable to determine the amount of tax associated with such undistributed earnings.

The Company believes that future external market conditions remain uncertain, particularly access to credit, rates of near-term projected economic growth and levels of unemployment in the markets in which the Company operates. Due to these uncertain external market conditions, the Company cannot provide assurance that its actual cash requirements will not be greater in the future than those currently expected, especially if market conditions deteriorate substantially. If sources of liquidity are not available or if the Company cannot generate sufficient cash flow from operations, the Company could be required to obtain additional sources of funds through additional operating improvements, capital market transactions, asset sales or financing from third parties, or a combination of those sources. The Company cannot provide assurance that these additional sources of funds will be available or, if available, would have reasonable terms.

#### Contingencies

From time to time in the ordinary course of business, the Company is subject to compliance audits by federal, state, local and foreign government regulatory, tax and other authorities relating to a variety of regulations, including wage and hour laws, unemployment taxes, workers' compensation, immigration, and income, value-added and sales taxes. The Company is also subject to, from time to time in the ordinary course of business, various claims, lawsuits and other complaints from, for example, clients, candidates, suppliers, landlords for both leased and subleased properties, former and current employees, and regulators or tax authorities. Periodic events and management actions such as business reorganization initiatives can change the number and type of audits, claims, lawsuits, contract disputes or complaints asserted against the Company. Events can also change the likelihood of assertion and the behavior of third parties to reach resolution regarding such matters.

The economic circumstances in the recent past have given rise to many news reports and bulletins from clients, tax authorities and other parties about changes in their procedures for audits, payment, plans to challenge existing contracts and other such matters aimed at being more aggressive in the resolution of such matters in their own favor. The Company believes that it has appropriate procedures in place for identifying and communicating any matters of this type, whether asserted or likely to be asserted, and it evaluates its liabilities in light of the prevailing circumstances. Changes in the behavior of third parties could cause the Company to change its view of the likelihood of a claim and what might constitute a trend. Employment laws vary in the markets in which we operate, and in some cases, employees and former employees have extended periods during which they may bring claims against the Company.

For matters that have reached the threshold of probable and estimable, the Company has established reserves for legal, regulatory and other contingent liabilities. The Company's reserves were \$0.1 million and \$0.1 million as of March 31, 2017 and December 31, 2016, respectively. Although the outcome of these matters cannot be determined, the Company believes that none of the currently pending matters, individually or in the aggregate, will have a material adverse effect on the Company's financial condition, results of operations or liquidity.

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# **Recent Accounting Pronouncements**

See Note 3 to the Condensed Consolidated Financial Statements included in Item 1 of this Form 10-Q for a full description of relevant recent accounting pronouncements, including the respective expected dates of adoption.

# **Critical Accounting Policies**

See "Critical Accounting Policies" under Item 7 of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2016 filed with the SEC on March 3, 2017 and incorporated by reference herein. There were no changes to the Company's critical accounting policies during the three months ended March 31, 2017.

# FORWARD-LOOKING STATEMENTS

This Form 10-Q contains statements that the Company believes to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact included in this Form 10-Q, including statements regarding the Company's future financial condition, results of operations, business operations and business prospects, are forward-looking statements. Words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "predict," "believe" and similar words, expressions and variations of these words and expressions are intended to identify forward-looking statements. All forward-looking statements are subject to important factors, risks, uncertainties and assumptions, including industry and economic conditions that could cause actual results to differ materially from those described in the forward-looking statements. Such factors, risks, uncertainties and assumptions include, but are not limited to, (1) global economic fluctuations, (2) the Company's ability to successfully execute its strategic initiatives, (3) risks related to fluctuations in the Company's operating results from quarter to quarter, (4) the ability of clients to terminate their relationship with the Company at any time, (5) competition in the Company's markets, (6) the negative cash flows and operating losses that the Company has experienced in recent periods and may experience from time to time in the future, (7) restrictions on the Company's operating flexibility due to the terms of its credit facilities, (8) risks related to international operations, including foreign currency fluctuations, (9) the Company's dependence on key management personnel, (10) the Company's ability to attract and retain highly-skilled professionals, (11) the Company's ability to collect its accounts receivable, (12) the Company's ability to achieve anticipated cost savings through the Company's cost reduction initiatives, (13) the Company's heavy reliance on information systems and the impact of potentially losing or failing to develop technology, (14) risks related to providing uninterrupted service to clients, (15) the Company's exposure to employment-related claims from clients, employers and regulatory authorities and limits on related insurance coverage, (16) the Company's ability to utilize net operating loss carry-forwards, (17) volatility of the Company's stock price, and (18) the impact of government regulations. These forward-looking statements speak only as of the date of this Form 10-Q. The Company assumes no obligation, and expressly disclaims any obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise.

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# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company conducts operations in various countries and faces both translation and transaction risks related to foreign currency exchange. For the three months ended March 31, 2017, the Company earned approximately 91% of its gross margin outside the U.S., and it collected payments in local currency and paid related operating expenses in such corresponding local currency. Revenues and expenses in foreign currencies translate into higher or lower revenues and expenses in U.S. dollars as the U.S. dollar weakens or strengthens against other currencies. Therefore, changes in exchange rates may affect our consolidated revenues and expenses (as expressed in U.S. dollars) from foreign operations.

Amounts invested in our foreign operations are translated into U.S. dollars at the exchange rates in effect at the balance sheet date. The resulting translation adjustments are recorded as a component of accumulated other comprehensive income in the stockholders' equity section of the Condensed Consolidated Balance Sheets. The translation of foreign currency into U.S. dollars is reflected as a component of stockholders' equity and does not impact our reported net income (loss).

The Brexit referendum resulted in a decline in the value of the British pound, as compared to the U.S. dollar. The Company's U.K. operations, future financial performance and translation of results may be affected, in part, by the outcome of tariff, trade, regulatory, and other negotiations as the U.K. negotiates its exit from the European Union.

As more fully described in Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations," the Company has credit agreements with Lloyds Bank PLC and Lloyds Bank Commercial Finance Limited, National Australia Bank Limited and other credit agreements with lenders in Belgium and Singapore. The Company does not hedge the interest risk on borrowings under the credit agreements, and accordingly, it is exposed to interest rate risk on the borrowings under such credit agreements. Based on the Company's annual average borrowings in the current year, a 1% increase or decrease in interest rates on the Company's borrowings would not have a material impact on the Company's earnings.

# ITEM 4. CONTROLS AND PROCEDURES

## **Disclosure Controls and Procedures**

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has conducted an evaluation of the design and operation of the Company's disclosure controls and procedures, as such term is defined under Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures as of March 31, 2017.

## Changes in internal control over financial reporting

There were no changes in the Company's internal control over financial reporting that occurred during the three months ended March 31, 2017 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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#### **PART II - OTHER INFORMATION**

# ITEM 1. LEGAL PROCEEDINGS

The Company is involved in various legal proceedings that are incidental to the conduct of its business. The Company is not involved in any pending legal proceeding that it believes would reasonably be expected to have a material adverse effect on its financial condition or results of operations.

## ITEM 1A. RISK FACTORS

As of March 31, 2017, there have not been any material changes to the information set forth in Item 1A. "Risk Factors" disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes purchases of common stock by the Company during the quarter ended March 31, 2017.

Period	Total Number of Shares Purchased	erage Price d per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under Plans or Programs (a)
January 1, 2017 - January 31, 2017	56,527	\$ 1.35	56,527	\$ 3,410,547
February 1, 2017 - February 28, 2017	46,099	1.23	46,099	3,353,762
March 1, 2017 - March 31, 2017	179,396	1.13	174,399	3,157,536
Total	282,022	\$ 1.19	277,025	\$ 3,157,536

(a) On July 30, 2015, the Company announced that its Board of Directors authorization the repurchase of up to \$10.0 million of the Company's common stock. The authorization does not expire. See Note 16 for further details. As of March 31, 2017, the Company had repurchased 3,266,152 shares for a total cost of approximately \$6.8 million under this authorization. From time to time, the Company may enter into a Rule 10b5-1 trading plan for purposes of repurchasing common stock under this authorization.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## **ITEM 5. OTHER INFORMATION**

None.

## ITEM 6. EXHIBITS

The exhibits to this Form 10-Q are listed in the Exhibit Index included elsewhere herein.

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## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HUDSON GLOBAL, INC. (Registrant)

By: /s/ STEPHEN A. NOLAN

Stephen A. Nolan Chief Executive Officer (Principal Executive Officer)

By: /s/ PATRICK LYONS

Patrick Lyons Chief Financial Officer and Chief Accounting Officer (Principal Financial Officer and Principal Accounting Officer)

Dated: May 4, 2017

Dated: May 4, 2017

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# HUDSON GLOBAL, INC. FORM 10-Q

# EXHIBIT INDEX

Exhibit	
No.	Description
31.1	Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act.
31.2	Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act.
32.1	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350.
32.2	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350.
101	The following materials from Hudson Global, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2017 are filed herewith, formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Statements of Operations for the three months ended March 31, 2017 and 2016, (ii) the Condensed Consolidated Statement of Other Comprehensive Income (Loss) for the three months ended March 31, 2017 and 2016, (iii) the Condensed Consolidated Balance Sheets as of March 31, 2017 and December 31, 2016, (iv) the Condensed

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Stockholders' Equity for the three months ended March 31, 2017, and (vi) Notes to Condensed Consolidated Financial Statements.

Consolidated Statements of Cash Flows for the three months ended March 31, 2017 and 2016, (v) the Condensed Consolidated Statement of

# CERTIFICATIONS

I, Stephen A. Nolan, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Hudson Global, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 4, 2017

/s/ STEPHEN A. NOLAN

Stephen A. Nolan Chief Executive Officer

# CERTIFICATIONS

I, Patrick Lyons, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Hudson Global, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 4, 2017

/s/ PATRICK LYONS

Patrick Lyons Chief Financial Officer and Chief Accounting Officer

## Written Statement of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Solely for the purposes of complying with 18 U.S.C. Section 1350, I, the undersigned Chief Executive Officer of Hudson Global, Inc. (the "Company"), hereby certify, based on my knowledge, that the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2017 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 and that information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ STEPHEN A. NOLAN

Stephen A. Nolan May 4, 2017

## Written Statement of the Chief Financial Officer and Chief Accounting Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Solely for the purposes of complying with 18 U.S.C. Section 1350, I, the undersigned Chief Financial Officer and Chief Accounting Officer of Hudson Global, Inc. (the "Company"), hereby certify, based on my knowledge, that the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2017 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 and that information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ PATRICK LYONS

Patrick Lyons May 4, 2017